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Biological Products Industry Alliance (BPIA)

P.O. Box 313
Oakton, VA 22124



Executive Director
Keith Jones

E-Mail: jones@bpia.org Web: www.bpia.org

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DunhamTrimmer
11523 Palmbrush Trail, Suite 301
Lakewood Ranch, FL 34202 USA
Email: inquiry@dunhamtrimmer.com



BPIA: Advancing Sustainability Through Biological Solutions

Founded in 2003, the Biological Products Industry Alliance (BPIA) is a non-profit organization dedicated to fostering the responsible development, increased awareness, and adoption of biological product technologies including biopesticides, biostimulants, and biofertilizers. These products are designed to bring benefits to commercial agriculture, forestry, golf courses, home gardens, horticulture, ornamentals, public health, and other uses. Our member companies provide solutions that benefit growers, consumers, and the environment.

BPIA membership is comprised of biological product manufacturers and allied industry, with more than 170 members operating domestically and internationally. BPIA promotes the use of effective biological products through a variety of education, outreach, and advocacy activities at the state, federal, and international levels.

BPIA serves as the leading information resource on the biological products industry for the US and Canada, interacting with key stakeholders throughout the food value chain including policy makers, government agencies, peer trade associations, distributors and retailers, consultants and other advisors, academia, growers, and food companies.

BPIA's activities are guided by its Board of Directors and are further accomplished through the work of 10 committees with specific areas of expertise. These volunteer-driven groups bring together the resources and the focus necessary to achieve the organization's objectives.

In pursuit of its mission, BPIA routinely engages with key regulators at US EPA, USDA, Canada's Pest Management Regulatory Agency (PMRA), and at the state level, including the California Department of Pesticide Regulation (DPR). Individual BPIA members officially represent the association

on the Pesticide Registration Improvement Renewal Act (PRIA) Coalition and EPA's Pesticide Program Dialogue Committee (PPDC). BPIA engages in interactions with regulators in order to raise and resolve issues, comment constructively on emerging policies and regulations, and learn how registrants can improve their submissions. Input and questions from BPIA member companies regarding issues are always welcome.

At the government affairs level, BPIA monitors federal and state legislative initiatives that may affect the biological products industry, while establishing positions and soliciting and supporting advocacy of such positions by the BPIA membership. The organization also works to educate legislators and senior government officials regarding biological products and their value proposition, and seeks legislative assistance regarding issues facing the biological products industry.

The association facilitates the communication of biologicals benefits through activities in person and virtually. BPIA participates in commodity and professional group meetings, industry trade shows, and media gatherings. Its members and committees engage with both business media and mainstream journalists seeking information and/or contacts surrounding biologicals technologies and issues.

BPIA holds an Annual Meeting for all member companies and their representatives, as well as prospective new members. It also conducts numerous other in-person and virtual events throughout the year. Among these are Quarterly Hill Visits, whereby BPIA member companies visit the US Capitol to raise biological products and issues awareness among state and federal representatives.



Thank You to Our Premium Sponsors

BPIA extends its heartfelt gratitude to our Sponsors for their support of this publication. Their generous contributions help raise awareness about Biological Products and foster a community dedicated to their advancement. We are immensely proud to collaborate with such forward-thinking and impactful organizations.

Each sponsor's involvement goes beyond financial support; it represents a shared vision for a productive future. On behalf of the entire association, we thank our Sponsors and look forward to a future where we continue to drive positive change, deliver effective Biological Products, and foster a more sustainable future.

GOLD



SILVER



Setting the Course for a Thriving Future



Terry Stone

Fellow BPIA Members,

It is an honor and privilege to serve as the Chairman of the Board of Directors for the Biological Products Industry Alliance (BPIA). As we embark on this new chapter together, I want to express my gratitude to all of you — our member companies and the individuals within them — who make BPIA the vibrant, impactful

organization that it is today. Your commitment to advancing biological solutions in agriculture inspires our collective mission and drives our success.

The foundation of BPIA is its members. Your participation, dedication, and expertise fuel our initiatives and propel our industry forward. I am especially grateful for the countless hours volunteered by so many of you. It is through your efforts that we can effectively advocate for supportive policies, demonstrate the value of biological products, and foster a community of collaboration and innovation.

I would also like to recognize the exceptional leadership and hard work of our Executive Director, **Keith Jones**. Keith's dedication and vision have been instrumental in steering BPIA through a period of growth and transformation. Under his guidance, we have developed a bold and ambitious five-year strategic plan that will guide us through 2025–2029. This plan is built on three core pillars: Advocacy, Market Growth, and Member Engagement. Together, these pillars will allow us to expand the impact of biological products in agriculture while building a stronger, more connected association.

BPIA has also recently expanded its service to the industry and our members through the addition of two full-time staff positions.

Katie Smith, BPIA's Director of Conferences, is orchestrating our next annual meeting. Katie has been pivotal in creating an event that will not only showcase our industry's accomplishments but also provide critical opportunities for networking, education, and collaboration. Katie is a key driver in our progress and her efforts exemplify the spirit of dedication that defines BPIA.

John Dunmore, BPIA Director of Government and External Affairs, has been a tireless advocate for our industry on Capitol Hill and with regulatory agencies. John's work ensures that our voice is heard in shaping policies and regulations that support the development and adoption of biological

products. His commitment to our advocacy efforts at the federal, state, and local levels is crucial as we navigate the evolving landscape of agriculture and sustainability.

As your Board Chair, I am thrilled to announce our next steps under the new BPIA strategic plan. Our objectives are clear and compelling:

1. Advocacy: We will continue to champion supportive policies, legislation, and funding at every level — federal, state, provincial, and international. By working collaboratively with policymakers, we aim to create a regulatory environment that encourages the safe, effective, and widespread use of biological products in the United States and Canada.

2. Market Growth: We are committed to expanding the market for biological products by showcasing their value across all agricultural systems, including conventional, sustainable, and regenerative farming. Through enhanced communication strategies, stronger partnerships, and an emphasis on grower adoption, we will demonstrate the tangible benefits of biological solutions to our stakeholders.

3. Member Engagement: Finally, we will prioritize fostering a collaborative, innovative, and educational environment for our members. By providing opportunities for networking, professional development, and essential training, we aim to empower our members and elevate the entire biological products industry.

This plan is ambitious but achievable because of the strength and commitment of our members. As we step into this exciting future, I encourage every company and individual to participate actively in BPIA's initiatives. The more voices we have contributing to our mission, the greater our collective impact will be.

Together, we can achieve extraordinary outcomes — enhancing the adoption of biological products, advancing sustainable agriculture, and leaving a lasting legacy for future generations. I thank you for your trust and support and look forward to working alongside you to realize our vision.

Let us move forward with purpose and passion, building on the strong foundation we have established. Your contributions make all the difference, and I am deeply appreciative of the opportunity to lead this incredible organization during such a pivotal time.

Terry Stone
Chairman, BPIA Board of Directors

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A Community Based on Member-Driven Results



Keith Jones

Dear BPIA Members,

Gracias, Danke, Merci, Arigato, Grazie, Gamsahabnida, Spasibo, Doh jeh, and Xiè xie!

There are just not enough ways to say thank you to our BPIA members. Whenever I am giving my elevator pitch to someone who is not yet acquainted with BPIA, I always start by explaining that BPIA is a not-for-profit industry

association established to promote the use of biological products. However, at its heart, BPIA is community made up of member organizations. That means that ultimately, our members are the driving force within the association.

The fact that we have a common purpose helps to make collaboration within the association particularly worthwhile. It may sound cliché, but I regularly hear from our most active members that the more they put into BPIA, the more they get out of it — both personally and professionally. Those activities might range from leading a task force on a specific issue that is important to their company, being part of a member contingent attending a BPIA Capitol Hill Day and helping to advocate for the biological products industry here in Washington, DC, or even recruiting new members when opportunities arise.

It stands to reason that the members who are most vocal about the value of BPIA membership tend to be the same folks who attend the most meetings, actively contribute during those meetings, and assume leadership roles within the organization. The common thread is that participation in the association is the key to getting a return on the investment their company makes in BPIA membership.

This all begs the question, especially for someone new to BPIA, "How do I get involved in BPIA?" The simplest answer to that question is one word: "Committees." Like many trade associations, BPIA does a great deal of its most valuable work through a committee structure which also includes a variety of subcommittees and task forces. These groups are all led, managed, and populated by hundreds of volunteers from our member companies. And our committees always benefit from new volunteers who add experience and bring fresh perspectives.

Committees offer our members unique opportunities. One of the most cited benefits is how much members

learn from their peers by getting involved. Shared knowledge is a fundamental benefit of BPIA membership, and experience suggests that sharing really starts at the committee level.

Finally, participation in committees can help to build out the professional network of both individual members and the companies they represent. Results from our annual meeting surveys invariably point to networking as one of the most important benefits of BPIA membership, and there is no better place to begin forging those strong relationships than through participation in a BPIA committee.

Where do your interests lie? While we greatly appreciate volunteers who share their expertise with the association through their committee work, there's no doubt that serving on a BPIA committee can be a great avenue for professional development — maybe even providing you an opportunity to gain experience in an area that is new to you. Perhaps you are a regulatory expert who would like to gain advocacy experience — you should join our Government Affairs Committee. Maybe you are a salesperson who wants to expand your regulatory knowledge — consider joining our Regulatory Committee. It is completely up to you how you want to partake in your association. Whatever route you choose, BPIA will welcome and appreciate that participation.

It's easy to get started. Just let us know what committee you are interested in, and we'll connect you to its chair or co-chairs. Most of our committees meet once per month via Webex, but you need only attend the committee meetings that fit your work schedule. Communication in-between meetings is conducted through Basecamp, an online project management tool that most of our committees and subcommittees use to manage their work.

Whether you are new to BPIA, or your company has been a member for many years, I would encourage you to take a step forward and get involved in 2025. If you haven't already, take a look at the committee descriptions in this Directory. You can also review the committees section of the BPIA website to see the wide variety of opportunities to participate that the association has to offer.

For those of you who are already active in BPIA, we again say, "Thank You!"

Keith Jones
Executive Director, BPIA



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Biological Products Industry Alliance Board of Directors



Terry Stone
Founder, Stone Biological Solutions, LLC

Terry Stone is the founder of Stone Biological Solutions, LLC, a regulatory consultancy offering regulatory support to companies of all sizes. Prior to forming Stone Biological, Terry was the Global Regulatory and Policy Leader for Corteva's portfolio of biological products. Before joining Corteva, Terry was VP for Regulatory Affairs and Sustainability at Agrinos and has held leadership roles with Syngenta, The Scotts Company, and Monsanto working in global regulatory affairs, sustainability, industry relations, and research and development. He helped establish and chaired BPIA's Biostimulant Innovation Committee.



Pamela Howlett
Vice President & Associate General Counsel, Regulatory and Public Affairs, Bayer Crop Science

Pam is an attorney with extensive experience supporting Bayer's Crop Science business, primarily relating to legal issues associated with seed, crop protection products, and food. She also supports the company's international regulatory and product stewardship strategy and US national policy development in the areas of current and emerging technologies in agricultural biological products, other crop protection products, and biotechnology. She is the co-chair of BPIA's Biostimulant Innovation Committee, as well as actively serving agriculture at BIO, CropLife America, the American Seed Trade Association, and as a Farm Foundation Round Table Fellow.



Jennifer Lilly
Director of Regulatory at The Mosaic Company

Jennifer is the Director of Regulatory for Biosciences at The Mosaic Company. She has more than 20 years of experience working in agriculture including research, product stewardship, and regulatory affairs. She has driven regulatory efforts for chemical, biological, and consumer products, and is actively involved in ag industry groups. Jennifer is the chair of BPIA's Finance Committee in addition to her role on the Board of Directors.



Mark Trimmer
President and Founding Partner, DunhamTrimmer LLC

Mark Trimmer is co-founder of DunhamTrimmer, a business management, strategic marketing, market research and intelligence company with a singular emphasis on the global biological markets for agriculture. Founded in 2011, DunhamTrimmer focuses on the global biocontrol, biostimulant, and biofertilizer markets. Mark has more than 30 years of experience in research and product development including positions with such firms as American Cyanamid, BASF, Syngenta, and NutraPark. Mark is a past BPIA Board Chair and current member of the Finance Committee in addition to his Board responsibilities.



Amy Roberts
Regulatory Manager, Lallemand Plant Care

Amy Roberts is Regulatory Manager for Lallemand Plant Care and was among the founders of BPIA. She has nearly 30 years of experience and expertise in successfully leading biopesticide registration efforts for products in the U.S. and abroad. Amy is recognized as an expert in biopesticide registration and in the distinctive issues related to this class of products, with extensive knowledge and insight into the workings and procedures of the Biopesticides and Pollution Prevention Division within U.S. EPA. She is a former Chair of the Regulatory Committee and is a Past Chair of the BPIA Board.



Keith Pitts
SVP -Sustainability and Regulatory Strategy, Bioceres Crop Solutions

Keith Pitts is a senior-level public policy director with a track record of success in key roles at the U.S. Department of Agriculture, with the U.S. Congress, and in the non-profit arena. He has extensive expertise in all aspects of agriculture, food production, and biotechnology policy, including a diverse network of professional contacts in these fields. Keith has strong skills in policy development and specializes in bringing together stakeholders with diverging interests and negotiating compromises among them.



Boomer Cardinale
Head of Plant Health, North America, FMC

Since 2007, Boomer has been leading, marketing and developing biological products in the agriculture industry across all crop commodities around the world. Before joining FMC, Boomer has held senior marketing positions at companies including BASF, UPL, and Novozymes. While at BASF, Boomer built and launched the company's first bioinsecticide portfolio while also managing the global nursery and greenhouse product portfolio. Boomer currently serves as co-chair of the Biological Markets committee.



BPIA Strategic Plan 2025-2029

BPIA's 5-year Strategic Plan establishes the key initiatives and milestones for the Biological Products Industry Alliance (BPIA) for the next five years. The plan is based on three pillars: **Advocacy, Market Growth, and Member Engagement**. Each pillar includes specific objectives for 2025-2029 aimed at promoting greater adoption and use of biological products in the US and Canada, as well as fostering the growth of the association.

Pillar #1: Advocacy

Advocate for supportive policies, legislation, regulations, and funding to encourage the development and use of safe and effective biological products. We will work at the federal, state/provincial, local, and international levels to influence policy and promote the use of biological products in the United States and Canada.

Pillar #2: Market Growth

Expand the market for biological products by demonstrating their value in conventional, sustainable, and regenerative agriculture through Integrated Crop Management. Focus on enhancing communication strategies, increasing grower adoption, and building partnerships with key stakeholders to showcase the benefits and effectiveness of biological products.

Pillar #3: Member Engagement

Foster collaboration, education, and innovation within the biological products industry by actively engaging our members and other relevant stakeholders. Our initiatives will enhance networking opportunities, offer business and professional development, and provide essential training and education to our members.

Milestones: 2025

- **Advocacy:** Increase BPPD funding, passage and implementation of biostimulant provisions of Farm Bill, and create task force to develop BPIA definition of biofertilizers
- **Advocacy:** Promote adoption of AAPFCO Model Bill and ensure implementation results in clear market path for biostimulants at the state level
- **Market Growth:** Cultivate relationships with youth groups in agriculture, growers, and minority agricultural organizations
- **Market Growth:** Create an outreach communication campaign to increase understanding of the value of biological products
- **Member Engagement:** Diversify content offerings to attract new attendee segments, launch tabletop offerings, and monitor competitive events

- **Member Engagement:** Form a Climate Committee and a Science Task Force

Milestones: 2026

- **Advocacy:** Promote implementation of biostimulant provisions of Farm Bill
- **Advocacy:** Seek introduction of a marker bill to define biofertilizer
- **Market Growth:** Roll out campaign with outreach to targeted partners such as extension agents and other grower advisors
- **Market Growth:** Develop programming focused on integrated crop management, climate resilience, regenerative agriculture, and crop consultant accreditation
- **Member Engagement:** Expand BPIA Conference Awards Program
- **Member Engagement:** Create a plan for professional development and training for students, academics, and members in all stages of their careers

Milestones: 2027

- **Advocacy:** Insert Biofertilizer marker bill successfully into Farm Bill
- **Market Growth:** Expand campaign through promotion at grower-facing events and incorporate greater grower participation in the BPIA Annual Meetings
- **Member Engagement:** Implement education and training programs for members

Milestones: 2028

- **Advocacy:** Apply for relevant grants for BPIA programming and research
- **Market Growth:** Launch full BPIA tradeshow as part of BPIA Annual Meeting
- **Member Engagement:** Celebrate BPIA's 25th Anniversary

Milestones: 2029

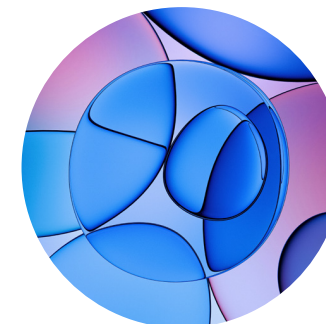
- **Advocacy:** Procure and implement grants
- **Market Growth:** Launch a multi-track program to address the concerns of manufacturers (Regulatory, Business, Science) and Growers/CCAs.
- **Member Engagement:** Expand career development and training for members Advocacy: Procure and implement grants
- **Market Growth:** Launch a multi-track program to address the concerns of manufacturers (Regulatory, Business, Science) and Growers/CCAs.
- **Member Engagement:** Expand career development and training for members

AGRICULTURE. HORTICULTURE. CO-CULTURE.

Impello Biosciences was founded in 2017, by growers, with growers and the challenges they face in mind. At Impello, we provide innovative farmers with the data-backed biostimulants, technical advice, and lab support they deserve. We are an R&D company working to adapt powerful natural tools to increase health and reduce risk in diverse crops and growing systems.

Our lab division enables microbial population analyses for growers who want to understand and optimize symbiosis for better crop health and yields. Our internal plant research trials are run in collaboration with The Horticulture Center in the College of Agriculture at Colorado State University and enable access to a greater network of scientific support for farmers with questions about how products work.

From the creation of robust rhizospheres with cutting edge co-fermented microbial communities, to the provision of nutritional biostimulants that enable strong, damage-resistant plant tissues, our goal is to make the hard work of growing just a little bit easier. In 2023, we and several other companies formed the Agronova Biotech Platform to bring a wider array of solutions, data, and support to our growers. By joining microbes, products, and companies, we all go further together.



Regulatory Committee



CO-CHAIRS

Megan Priest
Delta Analytical Corporation (pictured)
Lisa Baker
Corteva Agriscience

Mission and Activities

BPIA's Regulatory Committee is dedicated to fostering continued improvements to the biocontrols regulatory process. The committee meets regularly with key regulators at USDA, USEPA, and state agencies. Members represent BPIA at key stakeholder meetings and often provide comments on behalf of the industry.

The Regulatory Committee currently includes the USDA Subcommittee, the EPA Communications Subcommittee, the International Subcommittee, the Organic Subcommittee, State Issues Subcommittee, and the Training Subcommittee.

Interactions with the regulators are utilized to raise and resolve issues, comment constructively on emerging policies and regulations, and learn how registrants can improve their submissions.

The Regulatory Committee continuously disseminates its findings provides regular updates to membership via the website, email correspondence, and committee reports at membership meetings. Input and questions from BPIA member companies regarding regulatory issues are always welcome. We are here to help.

2025 Priorities

The Regulatory Committee has a busy agenda planned for 2025. Its priorities include

- Reviewing and assessing the scope of Regulatory subcommittees with an eye toward streamlining
- Continuing to build upon the BPIA and Regulatory Committee relationship with USDA, Biotechnology Regulatory Services (BRS) and APHIS Plant Protection and Quarantine (PPQ)

- Continuing BPIA's partnership with EPA BPPD
- Continuing to inform all members of the newest regulatory changes impacting the industry and respond to agency public comment notices on behalf of BPIA's members
- Continuing to build support on Capitol Hill for biologicals innovation
- Creating a Regulatory Mentoring group to increase knowledge sharing by the Committee's more experienced members
- Continue providing regulatory training on relevant topics



Top Right: BPIA Regulatory Committee members meet with key EPA staff at their office in Washington, DC for training.

Bottom Right: EPA leadership convenes with BPIA Regulatory Committee members to discuss the submission process and other key issues.



COMMITTEE MEMBERS

Adam Pilkington, Gowan Company
Aden Kinne, Compass Regulatory
Alessandra Moccia, Suterra
Alexandra Baza, Anatis Bioprotection
Amanda Reardon, Jord Bioscience
Amy Plato Roberts, Lallemand Plant Care
Ana Koster, Certis Biologicals
Andreja Preradov, Nutrien
Andy Vachon, 1,4Group
Angela Varo, Yara International ASA
Anne Hayes, Lallemand Plant Care
Anne Turnbough, Amvac Chemical Corporation
Annie Bailey, Novonesis
B Pratyusha Chennupati, Pebble Labs
Beatriz Menedez, Borregaard USA
Ben Harms, Compass Regulatory
Betsabe Ortiz, Acadian Plant Health - A Division of Acadian Seaplants Limited
Bhavita Borad, FMC Corporation
Bonnie Hong, Corteva Agriscience
Bonnie MacCulloch, Amvac Chemical Corporation
Brian Pontious, Ingevity
Brian Reeves, Syngenta
Candace Brassard, Brassard Pesticide Regulatory Solutions

Carly Odynsky, Ginkgo Bioworks
Carol Saunders, Corteva Agriscience
Carrie Tackema, SciReg
Casey Pehrson, Exponent
Christine Kraus, Corteva Agriscience
Christine Villegas, Bayer CropScience
Cindy Smith, Conn & Smith, Inc.
Clara Mamone, Indigo Ag
Clorinda Johnson, Indigo Ag
Conor Mylroie, Pro Farm Group
Damon Cory-Watson, Delta Analytical Corporation
Dan Leep, Daniel Leep Consulting
David Brassard, Brassard Pesticide Regulatory Solutions
David Hiltz, Acadian Plant Health - A Division of Acadian Seaplants Limited
Davis Daiker, Syngenta
Dawn Robertson, Corteva Agriscience
Debora Leite, BioConsortia
Diego Castaneda, Corteva Agriscience
Donna Bishel, BioSafe Systems
Driss Benmhend, Knoell USA
Dru Harness, Adjuvants Unlimited
Dylan Thomas, Intrinsyx Bio
Elisa Capellan, Kaeltia
Ellen Lentz, Novonesis
Emily Rush, Elemental Enzymes

Erik Janus, Vive Crop Protection
Erika Rohr Luke, Pro Farm Group
Frederique de Lame, Bedoukian Research
George Fountas, Agrithority
Helen Harrison, Novozymes Biologicals, a part of Novonesis Group
Irene Sobrado, Yara International ASA
Jack Roberts, Miller Chemical & Fertilizer
Jamal Koledoye, Exponent
Janice Asato, Certis Biologicals
Jason Duncan, Agrauxine SA
Jane Walz, Helena Agri-Enterprises
Jean-Baptiste Eberst, Amoéba
Jeanette Von Krosigk, 1,4Group
Jeffrey Sanderson, Bedoukian Research
Jennifer Lilly, The Mosaic Company
Jennifer Stafford, Compliance Services International (CSI)
Jenny Qu, Gowan Company
Jeremy Malone, Spring Regulatory Services
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Kathy Dimataris, Lamberti S.p.A.
Keith Reding, Elemental Enzymes
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Kristen Ling, Jord Bioscience
Kristine Blum, Koppert Biological Systems
KyAnne Morris, Ingevity
Leif Anderson, Mycorrhizal Applications
Lia Marchi Werle, Exacto
Lia Murty, Compliance Services International (CSI)
Linda Kinkel, Jord Bioscience
Lorena Dean, Eurofins Agrosience Services
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Marleny Burkett, Mosaic Biosciences
Matthew Sonier, Novonesis

Matt Meisner, Compass Regulatory
Matthias Liebergesell, Liebergesell Regulatory Strategies
Melissa Kessler, ADM
Melissa Tacolla, Koppert Biological Systems
Miriam Frugis, Verdesian Life Sciences
Molly Green, BioWorks
Natasha Dixon, Bayer CropScience
Nestor Algarin, Syngenta
Nicole Higgs, Valent BioSciences
Nicole Perkinson, toXcel, LLC, Life Sciences Division
Patrick Doyle, Plant Health Care
Patty Flis, BASF
Paul Loida, Bayer CropScience
Phillip Cassidy, SynTech Research
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Priyanka Kudalkar Gurdasani, Mosaic Biosciences
Rachael Spiegel, Faegre Drinker
Rachel Hardie, Syngenta
Rachel Sleighter, Valent BioSciences
Rebecca Wilken, Certis Biologicals
Renata Souza, Chr. Hansen, Inc., a part of Novonesis group
Rob Jones, Delta Analytical Corporation
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Rosana Serikawa, Corteva Agriscience
Rosin Patel, ADM
Roxanne Rydeen, Winfield Solutions
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Scott Tann, Lamberti S.p.A.
Shade Sabitu, Pivot Bio
Shannon Owings, Exponent
Shannon Pike, Agrauxine SA
Sherry Heins, Bayer CropScience
Shreya Gautam, Pro Farm Group
Silvia Aucejo, Suterra
Stephanie Herring, SynTech Research
Stephanie Stephens, Exponent
Steve Dickman, Borregaard USA
Sue Wagner, Wolf & Associates
Tammy Schweiner, Ingevity
Tammy Tyler, Syngenta
Tammy Zimmer, Compass Regulatory
Teressa Tobia, Delta Analytical Corporation
Terri Spanogle, SciReg
Terry Stone, Stone Biological Solutions
Wendy Wang, FMC Corporation
Will Grimm, Gowan Company
Zenna Scarlett, Valent USA
Zephyr Papin-Tillery, Lallemand Plant Care

Biostimulant Innovation Committee



CO-CHAIRS

(L to R)

David Hiltz
Acadian Plant Health
Pam Howlett
Bayer CropScience

Mission and Activities

Plant biostimulants are crop inputs that have been used in agriculture for many years, but whose identity is only recently being defined. For many years growers used products like seaweeds, humic substances, and microorganisms in their programs alongside traditional fertility and crop protection, recognizing the agricultural benefits of these inputs while not necessarily understanding their modes of action.

Most existing agricultural regulatory frameworks classify crop inputs as either fertilizers or pesticides/plant regulators. As the benefits of plant biostimulants lie somewhere between these two categories, there has been a need to re-examine these regulations to properly define plant biostimulants and allow a clear path to market. The modernization of the European Union Fertilizer Products Regulation in 2019 was a landmark event for the recognition and regulation of plant biostimulants, and other countries have followed the direction of regulating plant biostimulants as a subset of fertilizing materials.

In the United States, efforts to modernize existing regulations to accommodate plant biostimulants have been slow. In a 2019 Report to Congress, the US Department of Agriculture made recommendations on how plant biostimulants could be defined and regulated. Since then, Industry has worked with the Association of American Plant Food Control Officials (AAPFCO) to formally define plant biostimulants and create a Model Bill outlining a new category of fertilizing materials titled "Beneficial Substances" that would encompass them. Some states, notably California, have already begun to incorporate the Model Bill language into their State Fertilizer Regulations.

At the Federal level, Industry efforts have led to the introduction of the "Plant Biostimulant Act" in both the Senate (S.802) and House (H.R.1472). These bipartisan bills call for the EPA to amend FIFRA legislation to provide for a Federal definition of plant biostimulant and an exclusion from regulation under the Act similar to that afforded to plant nutrients, trace elements, plant inoculants and soil amendments. Industry continues to work with legislators

with the hope that the language contained in the Plant Biostimulant Act is incorporated into the next Farm Bill.

In 2017 BPIA widened its focus beyond biopesticides to include all biological products, including biostimulants. Initially, a temporally Biostimulants Integration Committee (BIC) was formed to determine how to best involve biostimulant companies into the BPIA structure, identifying and communicating biostimulant sector priorities. In 2019, the Board voted to recognize the increasing importance of biostimulants by establishing a standing Biostimulant Innovation Committee (BIC). The BIC, in collaboration with the Regulatory Committee, has a joint State Subcommittee and a M009 Subcommittee.

Priorities for the BIC include:

- Working alongside the Regulatory and Government Affairs Committees, lobby at the Federal level to clarify the regulatory status of plant biostimulants
- Engaging with AAPFCO officials on biostimulants issues such as State implementation and laboratory methods development
- Working to promote plant biostimulants as a "must have" crop input (along with fertility and crop protection) to combat the growing challenges of increasing resource-use efficiency under mounting environmental stresses, while reducing the environmental impact on the ecosystems and human health.

The Committee's primary recent success was to see the realization of the AAPFCO Model Bill for Beneficial Substances that defines plant biostimulants and outlines a path for their registration and regulation at the State level as a subset of fertilizing materials.

2025 Priorities

- Encourage ALL States to follow the lead of early adopters like California and Minnesota and incorporate the Model Bill language into their agricultural regulations, thereby paving the way for a uniform label across the country.
- Work to get the Plant Biostimulant Act introduced into the Farm Bill, paving the way for a Federal definition of Plant Biostimulants and clear exclusion from regulation under FIFRA regulations.
- Promote plant biostimulants to as an essential component of sustainable agriculture to policy makers and food chain participants.

Continued on Page 23

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Relationships that yield results

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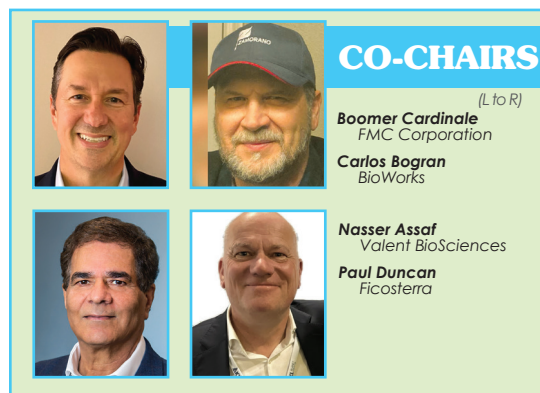


Continued from Page 20

Biostimulant Innovation Committee**COMMITTEE MEMBERS**

Abby Smith , Borregaard USA	Ines Rocha , Eurofins Agrosience Services	Natasha Dixon , Bayer CropScience
Aden Kinne , Compass Regulatory	James Presnail , Valent BioSciences	Nicole Higgs , Valent BioSciences
Amy Plato Roberts , Lallemand Plant Care	Jane Fife , 3Bar Biologics	Nicole Perkinson , toXcel, LLC, Life Sciences Division
Ana Koster , Certis Biologicals	Jason Duncan , Agrauxine SA	Nuch Sutivisedsak , Exacto
Andy Hoare , Battelle	Jennifer Lilly , The Mosaic Company	Patrick Doyle , Plant Health Care
Angela Varo , Yara International ASA	Jennifer Stafford , Compliance Services International (CSI)	Patty Flis , BASF
Anne Turnbough , Amvac Chemical Corporation	Jeremy Malone , Spring Regulatory Services	Paul Loida , Bayer CropScience
Annie Bailey , Novonesis	Jeremy Wilson , Compliance Services International (CSI)	Paula Gadea , Syngenta
April Matute , Valent BioSciences	Jessica Giesinger , Giesinger Consulting	Phillip Cassidy , SynTech Research
Ashlea Frank , Compliance Services International (CSI)	Jesus Martinez , Corteva Agriscience	Prachi Pandya , Nufarm
Ashley Haddox , NewLeaf Symbiotics Symbiotics	Julie Longland , Mosaic Biosciences	Prasesh Sharma , BASF
Ben Harms , Compass Regulatory	Karen Warkentien , Agrospheres	Priyanka Kudalkar Gurdasani , Mosaic Biosciences
Betsabe Ortiz , Acadian Plant Health Canada - A Division of Acadian Seaplants Limited	Kasia O'Donnell , Certis Biologicals	Rachel Sleighter , Valent BioSciences
Billie Espejo , Janssen PMP	Kathy Dimataris , Lamberti S.p.A.	Renata Souza , Chr. Hansen, Inc., a part of Novonesis Group
Brett Wahle , Elemental Enzymes	Keith Pitts , Pro Farm Group	Roger Tripathi , Global BioAg Linkages & Global BioAg Innovations
Cameron Gerecke , Nutrient TECH	Kelly Rahn , TSG Consulting	Ronan Kempf , Agrauxine SA
Carol Saunders , Corteva Agriscience	Kelly Wall Powell , Vestaron Corporation	Rosana Serikawa , Corteva Agriscience
Carrie Daniels , Exponent	Keri Carstens , Jord Bioscience	Rose Rogers , SciReg
Chloe Tullock , NewLeaf Symbiotics Symbiotics	Kevin Dearwester , Helm Agro U.S.	Russell S Jones , Russell S. Jones Biopesticide & Plant Biostimulant Strategies
Christine Villegas , Bayer CropScience	Krista Coleman , Certis Biologicals	Sarah Risorto , Andermatt USA
Chuck Levey , Environmental Science U.S. (Envu)	Kristine Blum , Koppert Biological Systems	Savannah Dearden , Temporal Agriculture
Cinda Bell , SciReg	Leah Duzy , Compliance Services International (CSI)	Scott Tann , Lamberti S.p.A.
Clara Mamone , Indigo Ag	Leif Anderson , Mycorrhizal Applications	Shade Sabitu , Pivot Bio
Dan Leep , Daniel Leep Consulting	Lia Murty , Compliance Services International (CSI)	Shannon Bryant , TSG Consulting
Danielle Downs , SciReg	Luis Hernandez , Cultiva	Shannon Owings , Exponent
David Nerpel , Agrauxine SA	Luke Tomanelli , UPL NA Inc.	Shannon Pike , Agrauxine SA
Davis Daiker , Syngenta	Lyndon Smith , Huma	Shaoli Das Gupta , Battelle
Dawn Robertson , Corteva Agriscience	Marco Rosso , Syngenta	Shreya Gautam , Pro Farm Group
De'Nea Maxwell , GreenLight Biosciences	Maria Herrero , Valent BioSciences	Slavica Djonovic , Elicit Plant
Deborah Clark , FMC Corporation	Mariola Kopcinski , Intrinsyx Bio	Stefanie Garufi , Syntech Research
Diego Castaneda , Corteva Agriscience	Mark Johnson , Borregaard USA	Steve Dickman , Borregaard USA
Dion Pearce , Mosaic Biosciences	Matthew Sonier , Novonesis	Tammy Zimmer , Compass Regulatory
Donatella Di Teodoro , Syngenta	Matt Meisner , Compass Regulatory	Tanya Soule , Biondyne
Driss Benmhend , Knoell USA	Matthias Liebergesell , Liebergesell Regulatory Strategies	Terry Stone , Stone Biological Solutions
Erica Winstead , Phibro Biotechnics	Melissa Tacolla , Koppert Biological Systems	Tim Alberts , Kemin Crop Technologies
Erika Rohr Luke , Pro Farm Group	Michelle Walworth , Yara International ASA	Victoria Towers , Corteva Agriscience
George Fountas , Agrithority	Miriam Frugis , Verdesian Life Sciences	Yasmith Bernal , Oil-Dri Corporation
Helen Harrison , Novozymes Biologicals, a part of Novonesis Group	Mohammad Rahbari , Bioline Corporation	Yesenia Fuentes , BioSafe Systems
Iga Lyczko , Valent BioSciences	Nan Huddy , SciReg	Zephyr Papin-Tillery , Lallemand Plant Care

Biological Markets Committee



Mission and Activities

BPIA's Biological Markets Committee was created to place a greater emphasis on the adoption, promotion, and acceptance of biological products in a variety of markets including Commercial Agriculture, Forestry, Greenhouse Production, Hemp, Home Gardens, Landscaping, Ornamentals, Public Health, Turf, Vegetation Management, and any new markets. Activities involve internal and external collaborative relationship building, knowledge transfer, and outreach activities with individuals and organizations in various biological markets.

It is the responsibility of the Biological Markets Committee to further expand these objectives by identifying, prioritizing, and implementing strategies and actions that meet member needs and are consistent with the BPIA mission.

Over the past year, the Biological Markets Committee has provided a forum for member companies to present their bio solutions in our monthly Committee calls. In addition, the Committee emphasized the importance of expanding outreach into the marketplace by engaging with other committees and new volunteers. The Committee chairs concluded 2024 with a recommendation of recruiting more member volunteers and focusing on maximizing BPIA presence at industry events.

2025 Priorities

Raising BPIA Member Companies Profiles with Industry Stakeholders

The Biological Markets Committee is committed to helping BPIA member companies and individuals increase their visibility and share their expertise, both within the Association and with external stakeholders. With that in mind, the Committee is focusing on several opportunities in 2025.



- As a value-added benefit, BPIA company members have the opportunity to present a product or solution during the monthly Bio Markets Committee call. This is a great way to show support for BPIA while also promoting your company's product or service.
- The Bio Markets Committee is looking for experts who want to promote biologicals as a speaker or panelist. Throughout the year, the Bio Market Committee and other BPIA committees will host a variety of biological topics for online webinars. The Committee is always in search of experts willing to talk and to suggest important topics.
- Maximizing your value at a conference or tradeshow is also important to the Bio Markets Committee. If your company is exhibiting at an upcoming event, please let the Bio Markets Committee know so that we can explore options for recognizing you as a BPIA member in your booth.
- Our Committee is also interested in volunteers that would like to help us build programs that could be added to other trade group events promoting the benefits of biologicals in crop programs.

Cross-Committee Collaboration

Individually, each of BPIA's Committees contributes to the success of the association — but working



together, our collective results can enhance our progress exponentially. This is an emphasis for the Biological Markets Committee in 2025. We encourage other committee volunteers to join us on our monthly calls so we can share insights, updates, and goals to help BPIA fulfill all elements of the new Strategic Plan. ●

COMMITTEE MEMBERS

Bond McInnes, Agrauxine SA
Bonnie MacCulloch, Amvac Chemical Corporation
Brett Weiler, Oil-Dri Corporation
Brian Pontious, Ingevity
Chris Skibba, Kadant GranTek
Christine Kraus, Corteva Agriscience
Chuck Frazier, Temporal Agriculture
Dan Leep, Daniel Leep Consulting
Daniel Coyle, Lebanon Seaboard
Darin Sloan, Cultiva
Davide Ciceri, AgroPlantae
Doug Kremer, TerraMax
Ed Chell, MGK
Erfan Vafaie, BioWorks
Erik Janus, Vive Crop Protection
Esther Gachango, GreenLight Biosciences
Frederique de Lame, Bedoukian Research

Gil Farley, Biodyne
Guadalupe Roa, Gowan Company
Heidi Hung, MGK
James Steinberger, ADM
Jeff Kline, BioSafe Systems
Jeffrey Sanderson, Bedoukian Research
Jill Schryver, Green Products Co.
Jing Zhai, Eurofins Agrosience Services
John Buenneke, MGK
Kate Sanford Mitchell, Nufarm
Katie Holmes, Nufarm
Kevin Dearwester, Helm Agro U.S.
Kevin Hillemeier, Oil-Dri Corporation
Lia Murly, Compliance Services International (CSI)
Luis Hernandez, Cultiva
Mariola Kopcinski, Intrinsyx Bio
Massimo Toni, DunhamTrimmer

Matt Meisner, Compass Regulatory
Michael Brownbridge, BioWorks
Molly Green, BioWorks
Nuch Sutivisedsak, Exacto
Pankaj Pathak, UPL NA Inc.
Peter Eppeira, BioWorks
Raquel Gomez, AgroPlantae
Rick Swank, Green Products Co.
Ricki Schneider, Tidal Grow AgriScience
Sabitha Papineni, Labcorp
Sandra Alcaraz, NovaSource, TKI
Sarah Risorto, Andermatt USA
Slavica Djonovic, Elicit Plant
Stephanie Haines, BASF
Steve Sloan, Lamberti S.p.A.
Terry Stone, Stone Biological Solutions
Thomas Kotterer, Janssen PMP
Timothy Anderson, BASF



Communications Committee



CO-CHAIRS

Richard Jones
DunhamTrimmer
Rick Welder
Meister Media Worldwide

Mission and Activities

BPiA's Communications Committee facilitates the communication of biologicals benefits with in-person activities and through online and print platforms. These activities include collaboration on relationship building, outreach, biologicals positioning, and other knowledge transfer activities with individuals and organizations across the food value chain.

Much of the Committee's work focuses on internal communications to inform BPiA members on important topics while encouraging member engagement within the association. The Communications Committee helps maintain BPiA's website, assists in the publication of its semi-annual newsletter, and helps to grow the BPiA's social media presence. One of the committee's core objectives is to support BPiA's outreach to increase understanding about biological products with the public, and to engage other industry stakeholders and potential members in order to expand BPiA's network.

It is the responsibility of the Communications Committee to further elaborate these objectives and establish specific plans/tactics and anticipated outcomes in accordance with the BPiA long-range Strategic Plan.

The Communications Committee has been focused in a

number of areas in recent months, including a survey to understand how members use the BPiA website, content and features for the BPiA's newsletter, and awareness efforts around BPiA's new member dues structure and the 2025 Member Directory.

2025 Priorities

The Committee has several objectives on tap for 2025. Among them is the continuation of an important success from 2024. Over the last year, our new LinkedIn taskforce has created weekly posts to successfully engage with our members and other industry stakeholders. These efforts have resulted in a 175% increase in BPiA followers. Much of the Communication Committee's focus in the coming year will center on efforts to help execute BPiA's new 5-Year Strategic Plan and its three pillars of Advocacy, Market Growth, and Member Engagement.

A top priority for the group is to engage with each of BPiA's Committees to facilitate improved internal communication and to find ways we may better support each others' efforts. Part of this initiative will include an assessment of BPiA's internal communication platforms for Committees and Members to ensure we have the best tools and processes in place.

The Committee will explore a refresh of the BPiA website, with a specific focus on utility and design. This project will help make BPiA a visible and useful resource for stakeholders seeking information on biologicals and biological products, and a useful instrument for BPiA's members to use as an information resource and networking tool.

Another focus will be on helping to facilitate the creation and launch of a new BPiA Grower Outreach program.

COMMITTEE MEMBERS

Ashish Malik, DunhamTrimmer
B Pratyusha Chennupati, Pebble Labs
Bond McInnes, Agrauxine SA
Boomer Cardinale, FMC Corporation
Brett Weiler, Oil-Dri Corporation
Brian Pontious, Ingevity
Carlos Bográn, BioWorks
Catie Hallstrom, Evonik Corporation
Emily Stoutenborough, Valent BioSciences
Erica Winstead, Phibro Biotechnics

Jane Fife, 3Bar Biologics
Jenna Marston, BASF
Jody Bickel, Creekbank Associates
John Bueneke, MGK
John Mandel, Valent BioSciences
Karen Warkentien, Agrospheres
Kevin Hillemeier, Oil-Dri Corporation
Larry Cooper, Huma
Lia Werle, Exacto
Maggie Stith, Valent USA
Marie Turner, Impello Biosciences
Nasser Assaf, Valent BioSciences
Nuch Sutivisedsak, Exacto

Robert Gallup, Faegre Drinker
Roger Tripathi, Global BioAg Linkages & Global BioAg Innovations
Rusell Blair, Andermatt USA
Sabitha Papineni, Labcorp
Shawnee Elmore, Exacto
Tatiana Giacinti, Kemira Crop Technologies
Terry Stone, Stone Biological Solutions
Thomas Sission, Ingevity
Troy Bettner, BioWorks

Government Affairs Committee



CHAIR

Maggie Stith
Valent USA

Mission and Activities

The BPIA Government Affairs Committee charter is to monitor, advocate, educate, and seek assistance for state and federal initiatives that may impact the biocontrol industry from legislators and senior government officials.

Education is foundational to progress. Through connecting with thought leaders in Washington, DC, and at the state level, BPIA's Government Affairs Committee is helping facilitate the acceptance of biocontrols. By showcasing the science behind the innovation, we are key to positive outcomes in our industry.

The Government Affairs Committee:

- Educates ourselves and others about proposed federal or state legislation that may impact our industry

- Identifies and reaches out to legislators regarding legislation that may affect the Biocontrol industry
- Communicates the benefits of the biocontrol industry through prepared talking points, sample mailings, and other avenues deemed appropriate by the Committee
- Organizes Capitol Hill visits, receptions and other programs with legislators to further educate them on important issues related to biologicals
- Coordinates with other organizations when contacting legislators and government officials on issues of common interest
- Coordinates and collaborates with other BPIA committees where combined resources make sense

2025 Priorities

PRIA Funding

The Pesticide Registration Improvement Act (PRIA) was established in 2003 to create a streamlined, fee-based system for pesticide review by the EPA's Office of Pesticide Programs (OPP). It has been reauthorized numerous times with each version improving regulatory timelines, safety assessments, and stakeholder engagement.

Adequate funding for OPP through PRIA is critical for:

- **Efficient Reviews:** Ensuring timely approval of new biological products for the betterment of our agriculture system.
- **Innovation:** Supporting the development of safer, more effective biological products.
- **Safety & Environment:** Conducting risk assessments to protect public health and ecosystems.
- **Regulatory Certainty:** Offering clear timelines for biological companies to foster confidence, investment, and innovation.

Appropriate funding for the Pesticide Registration Improvement Act and the Office of Pesticide Programs, (OPP) is essential for advancing agricultural progress. It ensures that growers have access to safe, effective biological products in a timely manner, in compliance with public health, environmental protection standards, and climate. This balanced approach supports both innovation and sustainability in agriculture, making PRIA a vital part of the regulatory landscape. Funding EPA's OPP, its Office of Pesticide Programs, Biopesticides, and Pollution Prevention Division (BPPD), and a working PRIA is critical to our mission. For BPPD, we are seeking a \$10MM increase per year until we meet PRIA's required minimal appropriations level which is currently \$166MM.

Biostimulants and the Farm Bill

BPIA has also been actively advocating for the inclusion of a clear and distinct federal definition of plant biostimulants in the upcoming Farm Bill. This initiative aims to resolve regulatory uncertainty surrounding these products, which naturally enhance plant growth, resilience, and yields. BPIA is collaborating with both the House and Senate to ensure that the Farm Bill explicitly recognizes plant biostimulants as distinct from traditional fertilizers, pesticides, and other agricultural inputs — and that they are excluded from regulation under FIFRA. By securing this definition, BPIA hopes to streamline the regulatory pathway for biostimulants, promoting broader adoption and facilitating commercialization.

BPIA remains committed to continuing its efforts to educate members of Congress about biological products by way of actively lobbying, Member Hill Days, op-eds, partnerships, and more. As the industry evolves, BPIA will work closely with lawmakers to ensure they understand the value of these products, which offer sustainable, environmentally friendly solutions for enhancing crop production and resilience. By fostering greater awareness and understanding, BPIA aims to shape policies that support the growth and development of biologicals, benefiting both the agricultural industry and the environment.



COMMITTEE MEMBERS

Alessandra Moccia, Suterra
Amanda De Jong, Pivot Bio
Amy Davis, Novozymes Biologicals, a part of Novonesis Group
Amy Plato Roberts, Lallemand Plant Care
Anne Turnbough, Amvac Chemical Corporation
Bonnie MacCulloch, Amvac Chemical Corporation
Brian Pontious, Ingevity
Candace Azad, Acadian Plant Health - A Division of Acadian Seaplants Limited
Cate Thorin, Novozymes Biologicals, a part of Novonesis Group
Catie Lee, GreenLight Biosciences
Damon Cory-Watson, Delta Analytical Corporation
Darryl Blakey, BASF
Elizabeth Boylan, FMC Corporation
Erfan Vafaie, BioWorks

Eric McEwen, Gowan Company
Erick Lutt, Bayer CropScience
Eva Van Hende, Biotals NV
Frederique de Lame, Bedoukian Research
George Fountas, Agrithority
Hank Krueger, Eurofins Agrosience Services
Jamal Koledoye, Exponent
James Nokes, Eurofins Agrosience Services
James Presnail, Valent BioSciences
James Steinberger, ADM
Janice Asato, Certis Biologicals
Jeff Smith, Valent USA
Jeffrey Sanderson, Bedoukian Research
Jody Bickel, Creekbank Associates
Joe Vassios, Nufarm
Kathy Dimataris, Lamberti S.p.A.
Keith Pitts, Pro Farm Group
Kevin Dearwester, Helm Agro U.S.

Lauren Fierman, SciReg
Luke Tomanelli, UPL NA Inc.
Nuch Sutivisedsak, Exacto
Rebecca Wilken, Certis Biologicals
Robert Bedoukian, Bedoukian Research
Roxanne Rydeen, Winfield Solutions
Russell Blair, Andermatt USA
Savannah Block, Novozymes Biologicals, a part of Novonesis Group
Scott Tann, Lamberti S.p.A.
Shade Sabitu, Pivot Bio
Shalaka Shinde, Pivot Bio
Shannon Owings, Exponent
Stacie Scheunemann, Winfield Solutions
Tammy Zimmer, Compass Regulatory
Terry Stone, Stone Biological Solutions
Val Dolcini, Syngenta

Membership Committee



CO-CHAIRS

(L to R)

Mark Trimmer

DunhamTrimmer

Russell Ingram

Corteva Agriscience

Mission and Activities

The Membership Committee plays a central role in both expanding and maintaining the BPIA membership base. Its primary focus is twofold: recruiting new members and ensuring that existing members remain engaged and connected to the organization.

Committee members are tasked with identifying potential membership candidates, leveraging their networks, and proactively reaching out to individuals or groups who would benefit from BPIA membership. A key part of their role is to clearly communicate the advantages of joining BPIA, which can include professional development, networking opportunities, access to exclusive resources, or involvement in BPIA's broader mission.

To optimize recruitment efforts, the committee employs a targeted strategy. This involves focusing on a specific subsegment of potential members — such as individuals in a particular industry or geographic region — for several months at a time. By concentrating on distinct subgroups, the committee can tailor its messaging and approach to better resonate with each audience before transitioning to the next target group.

Once new members join, the committee's responsibilities don't end. The committee continues to support these members through the "Buddy System," which helps onboard them quickly and effectively. Committee members are assigned as buddies to new members, ensuring they understand the full value of their

membership. Buddies assist by introducing new members to relevant committees that align with their interests and help them get involved in BPIA's activities. Additionally, buddies introduce new members to other established members, making it easier for them to integrate into the community and form valuable connections.

A highlight of the committee's efforts comes during the Annual Meeting, where it hosts the New Member Breakfast. This event serves as the primary face-to-face networking opportunity for new members, giving them a structured environment to meet and engage with key figures within BPIA. The goal is to help these new members establish meaningful connections that will enhance their engagement with BPIA moving forward.

Through the efforts of the Committee, BPIA has grown to 173 Member Companies as of the end of 2024.

COMMITTEE MEMBERS

Chris Skibba, Kadant GranTek

Christine Smith, Lambert Biologicals

Gary Nijak, aerialPLOT

Karen Gerome, Meister Media Worldwide

Kelly McBride, ADM

Lucas Schryver, Green Products Company

Nina Jenkins, Aprehend/ConidioTec

Paul Duncan, Ficosterra

Rob Jones, Delta Analytical Corporation

Sean Musser, Cultiva

Steve Sloan, Lamberti S.p.A.

Steve Thurman, 45th + Farm

Tom Rutherford, Oil-Dri Corporation

Tony Pardo, AgriThority

Walter Albeldano, Tessenderlo Kerley, formerly NovaSource

Yasmith Bernal, Oil-Dri Corporation



Nominating Committee



CHAIR

Terry Stone,
Stone Biological Solutions

Individuals nominated for membership on the Board of Directors must meet the following criteria:

1. Be employed by a BPIA member company current with their membership dues.
2. Have relevant experience in biological products – applicable to mission.
3. Have been active in BPIA for at least two years and co-chaired a committee demonstrating a history of participation and leadership.
4. Be willing and able to commit the necessary time for Board meetings and related business, serve on committee(s) of interest based on expertise, and special assignments as appropriate.

Mission and Activities

The Chairman of BPIA's Board of Directors also chairs the Nominating Committee. Additional committee members are selected from among the current Board members and approved by the Board of Directors. The Committee is responsible for recommending individuals from member companies to serve on the Board of Directors, as well as chairpersons for other standing committees. These recommendations are made to the Board of Directors before being voted on by the broader BPIA membership.

The Nominating Committee plays a crucial role in identifying individuals from member companies who, through their active participation on committees, subcommittees, and task forces, have demonstrated the commitment and leadership necessary to ensure the continued growth, influence, and value of BPIA membership.

COMMITTEE MEMBERS

Boomer Cardinale, FMC Corporation
Jennifer Lilly, The Mosaic Company
Keith Jones, BPIA
Mark Trimmer, DunhamTrimmer

Finance Committee



CHAIR

Jennifer Lilly
The Mosaic Company

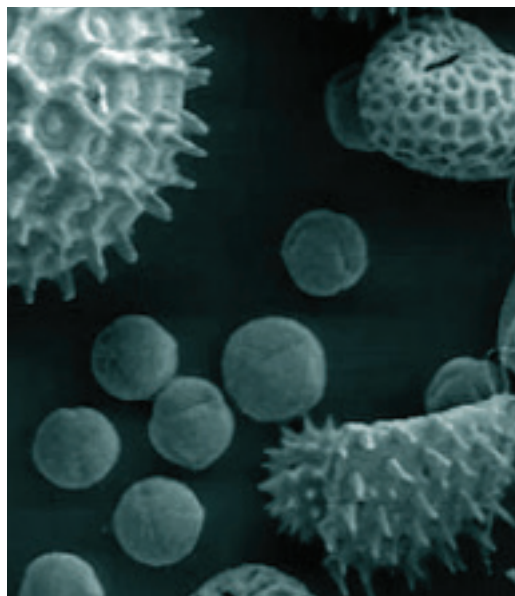
Mission and Activities

BPIA's Finance Committee oversees the finances of the BPIA and the activity of the BPIA Treasurer. Every year, the Finance Committee in consultation with other BPIA committees and staff creates a proposed budget

for approval by the Board of Directors for the following fiscal year. BPIA's fiscal year begins January 1st. The Finance Committee also oversees an annual financial review or audit conducted by a certified public account.

COMMITTEE MEMBERS

Mark Trimmer, DunhamTrimmer



Canadian Committee



CO-CHAIRS

Janice Asato
Certa Biologicals
Joseph McCarthy
TSG Consulting

Mission and Activities

In 2020, the BPIA Board of Directors established the Canadian Committee to enhance support for our members conducting business in Canada.

The BPIA Canadian Committee serves as an industry advocate, promoting risk and science-based policies, regulations, and legislation in the biological arena. It advances the interests of its members in interactions with the Canadian Food Inspection Agency (CFIA) and the Pest Management Regulatory Agency (PMRA). Committee members represent BPIA at key stakeholder meetings and frequently provide industry comments on emerging policies and regulations, as well as communications with regulatory agencies.

The committee disseminates its findings to the membership through the website, email updates, regular committee meetings, and guest speakers.

Over the past year the Canadian Committee:

- Developed and submitted a proposal to the Canadian Food Inspection Agency (CFIA) in collaboration with Fertilizer Canada and the Fertilizer & Supplements Advisory Committee advocating for the implementation of a record-keeping system for supplier changes of specific ingredients, replacing the existing Ingredient Source Change Inquiry (ISCI) process.

- Arranged for prominent speakers from the Pest Management Regulatory Agency (PMRA) Microbial and Biochemical Evaluation Section and the Regulatory, Operations And Enforcement Branch (ROEB) to present at the BPIA Annual Meeting, enhancing the event's value and relevance.
- Developed a robust agenda for the coming year during the 2024 BPIA Annual Meeting committee segment using a fun and effective icebreaker exercise — a snowball fight! Through this lighthearted exercise the committee had a significant list of agenda items to discuss at each meeting that were of concern and impactful to the committee members.
- Submitted comprehensive comments to the PMRA regarding the proposed Annual Charge Fees, contributing to the regulatory dialogue and ensuring stakeholder perspectives were considered.
- Welcomed guest speaker Glenn Murray, Acting National Manager for CFIA's Fertilizer Safety Section, at the October 2024 BPIA Canada Committee quarterly meeting, facilitating important industry insights and discussions.

2025 Priorities

In the next year, the Canadian Committee will continue to engage with speakers including the PMRA and CFIA to present at the quarterly meetings and continue to advocate for members on emerging policies and regulations such as the proposed changes to the Pest Control Products Fees and Charges Regulations, amendments to the Pest Control Products Regulations for Research, and for Labelling Modernization.

Active participation, input, and inquiries from BPIA members are essential for the committee's effectiveness and promotes the committee's future growth. We look forward to welcoming you to the Canadian Committee.

COMMITTEE MEMBERS

Aden Kinne, Compass Regulatory
Alison Coleman, Corteva Agriscience
Allison Gallinger, BASF
Andrea Hergenroder, Bayer CropScience
Andreja Preradov, Nutrien
Andy Vachon, 1,4Group
Anne Hayes, Lallemand Plant Care
Anne Turnbough, Amvac Chemical Corporation
Ashish Malik, DunhamTrimmer
Ben Harms, Compass Regulatory
Cindy Smith, Conn & Smith, Inc.
David Hiltz, Acadian Plant Health - A Division of Acadian Seaplants Limited

Dylan Thomas, Intrinsix Bio
Emily Rush, Elemental Enzymes
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Jeanette Von Krosigk, 1,4Group
Jennifer Lilly, The Mosaic Company
Jessica Giesinger, Giesinger Consulting
Karen Warkentien, Agrospheres
Lacey Cole, Valent BioSciences
Loreta Gudynaite, Bayer CropScience
Matthew Sonier, Novonesis
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Sheri Tedford, Bayer CropScience
Shuichi Nagaoka, Valent BioSciences
Stacie Scheunemann, Winfield Solutions
Tammy Zimmer, Compass Regulatory

Meeting Planning Committee



CO-CHAIRS

Eric McEwen (L to R)
Gowan Company
Nichole Hammond
Eurofins Agroscience
Services

Mission and Activities

In the Meeting Planning Committee, our focus is ensuring that the BPIA Annual Meeting is the premier event for our members in the biopesticide, biofertilizer, and biostimulant markets. From determining the ideal location to brainstorming session topics and speakers, our committee strives to capitalize on what our members love about the annual meeting and find continued ways to improve the event for our growing membership.

Members of the Meeting Planning Committee play a key role in helping BPIA staff source a wide variety of speakers and provide guidance — based on conversations and member surveys — in developing the themes and agendas for each annual meeting. Committee members are asked to take the lead on at least one panel topic per year, securing a moderator and speakers, and working with staff to prepare the panel in advance of the meeting. Past speakers have come from government agencies, universities and Extension programs, the food industry, the crop protection industry, contract research organizations, and other areas.

As a Committee, we closely review the member survey following each annual meeting to understand our members' priorities for the following year, to know what went well, and to find opportunities for growth.

With the relatively recent addition of Katie Smith, Director of Conferences, to the BPIA staff, the Meeting Planning Committee has been able to engage in longer-term planning of conferences — for instance working on a regular East Coast/West Coast/Midwest rotation for the meeting location. Meetings held near Washington DC, for example, allow us to have a heavy regulatory focus and

include speakers from various governmental agencies, while meetings in other locations allow us to visit farms sites and talk with the end users of biological products.

We work closely with the Membership Committee and Communication Committee to present a consistent message and grow awareness of BPIA and biological products.

2025 Priorities

We are excited to host BPIA members in Sacramento, CA, on March 31-April 2, with Karen Ross, California Secretary of Agriculture, serving as our 2025 Keynote Speaker. Hearing from members that we needed additional time for subcommittee meetings, and that networking continues to be a priority, we have made small changes to the agenda to allow adequate time for these important meetings on Tuesday. Wednesday will be a full day of panel sessions in our typical two-track agenda format. Members are encouraged to send multiple representatives from their company to attend concurrent sessions and ensure they don't miss out on any of these important topics!

A new addition to the 2025 agenda is a half-day post-conference regulatory workshop Thursday morning which will focus on California-related topics.

Planning is already underway for our 2026 Annual Meeting, when we will be back in Washington, DC, at the iconic Capitol Hilton on March 4-6.

Mark your calendar for these two important events, and if you'd like to be part of the planning process that brings it all together, reach out to Nichole or Eric for more information!

COMMITTEE MEMBERS

Carol Miller, Meister Media Worldwide
Jeff Holler, Kadant GranTek
Laurie Tyo, Lallemand Plant Care
Massimo Toni, DunhamTrimmer
Scott Peterson, Lallemand Plant Care
Terry Stone, Stone Biological Solutions



March 31
to
April 3
2025

bpia

Hyatt
Regency
Sacramento
California

The BPIA 2025 Annual Meeting is a can't-miss event for anyone passionate about advancing biological products.

With over 45 expert speakers and numerous opportunities for both learning and connecting, this event offers unparalleled value.

Experience dynamic sessions and meaningful networking both inside and outside the program, ensuring a comprehensive and immersive experience.

New this year: the launch of Women in Biological Products

A vibrant community for women and allied supporters in the biological products industry.

Register today for the **BPIA 2025 Annual Meeting** and join fellow industry leaders and innovators from North America and Europe to exchange insights, gain cutting-edge knowledge, and drive the future of biological products.



Sacramento Valley Biologicals Tour

Sponsored by
Lallemand Plant Care



Farm to Fork Dinner at Great Bear Vineyards

Sponsored by
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Attendee Group Dinner at Cafeteria 15L

Sponsored by
Valent BioSciences

Register Now at **bpia.org**

BPIA Member Company Profiles

1,4Group, Inc.
2307 E. Commercial
Meridian ID 83642
www.14group.com

1,4GROUP, Inc. provides value-added customer solutions in potato storage quality management, innovative application techniques, and shelf-life extension through scientific-based product development. While we have some conventional and organic products, the majority are bio-pesticides. 1,4GROUP, Inc. will provide customers with continuous improvement of product formulations and integrated support systems.

3Bar Biologics
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Columbus OH 43212
<http://www.3barbiologics.com>
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Bar Biologics is committed to helping farmers improve the quantity and quality of crop production with its beneficial microbe delivery system. Born out of research at The Ohio State University, 3Bar's patented system uses naturally occurring microbes discovered from local fields and activated on-site to more effectively stimulate plant defenses and increase crop yield. 3Bar is driving profitability for farmers and their suppliers by integrating with existing practices and reducing dependence on synthetic chemicals.

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30 Brown Avenue
Dartmouth Nova Scotia
B3B 1X8
Canada
info@acadian.ca
www.acadianplanthealth.com
+1-902-468-2840



Acadian Plant Health is a division of Acadian Seaplants Limited™ – the largest independent marine plant harvesting, cultivation, and extraction company in the world. Acadian is an international leader in sustainable, science-based biological solutions for high-value crops. The company is committed to launching patented innovative products, with a focus on sustainability and regenerative agriculture. Acadian Plant Health products are used in over 100 crops in more than 80 countries worldwide.



A better crop today.
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We're so excited to grow both with you.

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www.adjuvantsunlimited.com/
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Founded in 1995, Adjuvants Unlimited is a U.S. based agrochemical company which formulates and produces state-of-the-art adjuvants and inert ingredient systems for the post-patent pesticide market. Our mission is to make life easier for our customers by providing value through the art of formulation chemistry.

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Biowake™ for Corn and **Biowake™ for Soybean** are innovative biological seed lubricants designed to optimize seed flow and promote enhanced nutrient uptake. As an all-in-one planter box treatment, BioWake™ supports precise, efficient seed placement while delivering microbial benefits that boost root development and overall plant biomass. Yield trials conducted in 2022 demonstrated average increases of **5.3 Bu/A for corn** and **4.6 Bu/A for soybeans**, underscoring the BioWake™ potential to improve crop performance and yield outcomes.



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Important: Always read and follow label instructions. Some products may not be registered for sale or use in all states or counties. Please check with your state agency responsible for pesticide registration to ensure registration status.
Trial Source: 2020 IN10T FarmerTrials® data, 2021 AIP Trial data, 2022 INTENT Trial data.

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Columbia MD 21046
www.ABN-Corp.com
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Advanced BioNutrition Corp. (ABN) is a technology provider that is focused on offering proprietary environmentally sustainable and science-based bioactive stabilization, protection and delivery solutions to a variety of industries, spanning from human nutrition and health and human biologics to agriculture, food ingredients, and food safety. ABN's advanced stabilization, protection and delivery technologies on sensitive bioactives are effective on bacteria, yeasts/other fungi, bacteriophages, vaccines, enzymes and more.

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info@aerialplot.com
www.aerialplot.com
+1-574-386-6128

aerialPLOT is a web-based software solution specifically designed for agricultural field research and on-farm evaluations. The platform automates the extraction of data from aerial imagery at operational scale to reduce the reliance on manual labor and subjectivity. aerialPLOT provides a portal to easily analyze, manage, and share this data in real time across the growing season. aerialPLOT operates an internal drone network across the United States to collect imagery season-long.

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2 rue Henri Becquerel
Beaucouze 49070
France
regulatory-agx@agrauxine.lesaffre.com
<https://agrauxine.com/us/>
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Agrauxine, a subsidiary of Lesaffre International, produces and markets Bio-control, bio-stimulation and bio-Nutrition solutions for a sustainable agriculture, from selected natural strains of fungi, bacteria and yeast micro-organisms.

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www.agrilife.in/
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AgriLife is research based company producing BioPesticides, BioFertilizers and BioStimulants. AgriLife has JV with Koppert Biological Systems BV of The Netherlands in India and has subsidiary AgriLife LLC in USA

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8601 Six Forks Road Suite 400
Raleigh NC 27615
info-us@agri-sci-biologicals.com
us.agri-sci-biologicals.com
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Agri Sciences Biologicals develops and manufactures biological inputs for agriculture and horticulture, offering global solutions to improve crop health and yield. Focused on sustainability, we use biology and natural chemistry to enhance productivity in an eco-friendly, profitable way. With headquarters in the Netherlands and a global supply chain, we are a trusted partner in the USA, continuing the legacy of our parent company, Agri Sciences, in agricultural innovation.

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Ag Metrics Group has been a leading American agricultural contract research organization (Ag CRO) for 45 years. Our diverse sponsors include manufacturers of agricultural products, grower cooperatives, universities, and state and federal governments. We serve key US agricultural regions through 12 research stations and labs across the West Coast, Southeast, and Midwest, supported by three regional centers: Pacific Ag Research, Florida Ag Research, and Michigan Ag Research.

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info@agroplantae.com
www.agroplantae.com
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AgroPlantae, Inc provides innovative, naturally-derived products that include Biostimulants, Microbials and Nutritional to improve plant health. Our mission is to enhance plant and soil vitality towards continuously profitable agricultural production, thus preserving our farmland for future generations. At AgroPlantae we are committed to utilizing the science, technology and service required to deliver the best solutions for our customers.

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Agmatix is dedicated to revolutionizing how biological companies conduct field trials. Our cloud-based platform streamlines every step, from trial planning to in-depth analysis, setting a new standard for efficiency and innovation in the industry through increased productivity, enhanced data quality, accelerated time to market, AI-powered insights, scalability, and compliance.

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www.agrosource.net
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AgroSource is a global agricultural life science company established to meet the unique needs of growers, with a particular emphasis on specialty crops. The AgroSource team works in a focused and collaborative manner with the agricultural community to identify products that meet these needs. AgroSource developed, manufactures, and markets FireWall™, FireLine™, and Rectify™. Superior formulations representing new standards for the management of Citrus Greening (HLB), FireBlight, and Bacterial Spot.

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877 N East Street #304
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contact@agxelerators.com
agxelerators.com/
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AgXelerators enables innovators of new crop protection, biostimulants, biofertilizers, and soil regeneration products to rapidly prototype, test, develop, scale and register their new products for agriculture. We accelerate the development of discovery research candidates into sustainable, commercially viable formulated products. We are uniquely positioned to formulate both Biologicals and Chemicals. AgXelerators leverages its vast network of connections in industry and academia to help our clients succeed.

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Headquartered in Ankeny, Iowa, Albaugh, LLC is a family-owned business, founded in 1979 as a one-truck operation with a goal of delivering high-quality products and great service at competitive prices. Today, Albaugh is a global enterprise and the largest privately held supplier of crop protection products in the world with a broad portfolio of crop protection, seed treatment, turf and ornamental, and industrial solutions. We are Your Alternative

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Suite 1200
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Anatis Bioprotection produces, sells and distributes insects, mites, beneficial nematodes and biopesticides. Ecological and effective solutions to control insects and mites pests of horticultural, greenhouse and agricultural crops (small and large crops).



Andermatt USA
107 Gilbreth Parkway
Mullica Hill NJ 08062
contact@andermattnusa.com
www.andermattnusa.com/
+1-302-724-6888

Andermatt USA is the US subsidiary of the Andermatt Group, which has become one of the leading biological plant protection companies worldwide. With the aid of our own research and development departments we are a leader in biological discovery and product development. Key expertise of the Andermatt Group include the development of new products based on baculoviruses, bacteria, fungi and beneficial insects.

Aphea.Bio
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www.aphea.bio
0032 485 237990



We develop biocontrol and biostimulant products by harnessing the diversity of microorganisms through our APEXbio R&D platform. With a spirit of innovation, result-driven science, and the courage to go off the beaten track, we create natural solutions that serve as effective alternatives to chemical pesticides and synthetic fertilizers. Based in Ghent, Belgium, Aphea.Bio collaborates globally with academic institutions, industry partners, and farmers to advance sustainable agricultural practices.



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Aprehend is a *Beauveria bassiana*-based biopesticide for the elimination and prevention of bed bugs. Aprehend offers a single, long-lasting application, sprayed as barriers that bed bugs cross when travelling from harborage to a blood meal. The spray maintains effective control for up to 3 months and can be used to eliminate and prevent the establishment of bed bugs in single-family homes, apartment complexes, assisted living, hotels, vacation properties, and commercial spaces.



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- Isolated in North America from *Lygus lineolaris* (Tarnished plant bug)
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afslaw.com
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ArentFox Schiff partners with you to develop practical business strategies and sophisticated legal solutions to achieve today's targets and anticipate tomorrow's problems. Our Agriculture & Agricultural Technology group provides regulatory, corporate, intellectual property, and litigation strategies to entrepreneurs, investors, industry groups, and companies that are developing and bringing to market new, innovative tools and technologies aimed at revolutionizing the food and agriculture sector and improving plant and animal health.

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Oak Bluff Manitoba R4G 0A5
Canada
info@atpag.com
atpag.com/
1-877-538-5511

At ATP, we believe a proactive, science-based approach to restoring the balance between plant and soil health is the most effective way to unlock a crop's genetic potential. We lead agricultural innovation by challenging the status quo and using agtech to boost productivity. Our plant nutrition, biostimulants, and analytical solutions are designed to enhance crop performance and sustainability. ATP partners with leading distributors and retailers across North America. For more information, visit: www.atpag.com

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info@avazyme.com
avazyme.com
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Avazyme provides customized testing for agriculture and food, including biopesticides (biochemical and microbial), biostimulants, soil health products, antimicrobials, peptides (large and small), RNAi, dsRNA. We support process development, fermentations, purifications, during research and early development phases. Regulatory product properties studies can be performed GLP or non-GLP. We provide product specification and storage stability testing, analytical and microbiological method development, and contaminant tests.

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BASF is the world's leading chemical company: The Chemical Company. Its portfolio ranges from chemicals, plastics and performance products to agricultural products, fine chemicals, as well as oil and gas.

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Columbus OH 43201
www.battelle.org
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Every day, the people of Battelle apply science and technology to solving what matters most. At major technology centers and national laboratories around the world, Battelle conducts research and development, designs and manufactures products, and delivers critical services for government and commercial customers. Headquartered in Columbus, Ohio since its founding in 1929, Battelle serves the national security, health and life sciences, and energy and environmental industries.

Bayer CropScience
Crop Protection Division
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Chesterfield MO 63017
www.bayercropscienceus.com

Bayer Crop Science is building agriculture solutions for today and tomorrow. We're committed to supporting farmers as you navigate the demands of modern agriculture, developing new seed and crop protection products, innovative technologies, and beneficial partnerships to enhance your decisions, your fields and your operation.

Bedoukian Research, Inc.
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marketing@bedoukian.com
www.bedoukianbio.com
+1-203-830-4000



BedoukianBio is the name associated with the marketing of pheromone and semiochemical active ingredients from Bedoukian Research, Inc.. These ingredients are used in mating disruption, insect monitoring, mass trapping, and repellency products. Bedoukian has more semiochemical technical grade active ingredient EPA registrations than any other company in the U.S. (2/2023). BedoukianBio ingredients are increasingly available throughout the world. See our i-catalog at BedoukianBio.com.

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Sacramento CA 95814
<https://www.beevt.com>
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www.biobestgroup.com/

Biobest is a global leader in sustainable crop protection and pollination solutions, helping growers achieve high-quality yields while prioritizing environmental responsibility. We specialize in biological control, offering a range of beneficial insects, mites, and nematodes. Our precision pollination products, including our bumblebee hives, ensure healthier and productive crops. With expertise in Integrated Pest Management (IPM), we provide tailored technical support and customized solutions to meet growers' needs.

BioConsortia, Inc.
279 Cousteau Place
Suite 100
Davis CA 95618
info@bioconsortia.com
www.bioconsortia.com
+1-530-574-9535



BioConsortia, Inc. develops superior microbial products that protect plants, enhance fertility, and increase yields while improving the sustainability of agriculture. Pioneering the use of directed selection within microbial communities, our patented Advanced Microbial Selection (AMS) process and cutting-edge GenePro genomics and gene-engineering platform enable us to predict, design, and unleash the natural power of microbes as nitrogen fixing seed treatments, biostimulants, bionematicides & biofungicides

- Nitrogen Fixation
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- Fungicides
- Post-harvest
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biodynelab@biodyne-usa.com
www.biodyne-usa.com/
1-888-970-0955

Family owned and operated, Biodyne USA is an environmental biotechnology company located in Fort Wayne, Indiana focused on harnessing the power of naturally occurring, beneficial microorganisms for use in a variety of agricultural and environmental applications. At Biodyne USA, we leverage more than 30 years of R&D to deliver innovative biological products that are made in the USA and consist of 100% natural, highly diverse, proprietary microbial teams with proven beneficial capabilities.

Bioline Corporation
3971 Old Walnut Rd., PO Box 429
Alvinston ON N0N1A0
Canada
mrabbari@biolinecorp.ca
www.biolinecorp.ca
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BioLiNE® Corp. is a technology development company that is advancing the adoption of innovative biostimulants as a necessity for profitable and sustainable crop production. Our biostimulants are a simple, effective, and affordable tool for helping growers improve yields, maximize inputs, and tolerate abiotic stress factors such as heat, drought, and poor soil conditions. Lauded by formulators for efficacy and versatility our biostimulant solutions are marketed under various brands across Canada, the U.S. and E.U.

BioSafe Systems, LLC
22 Meadow St.
East Hartford CT 06108
info@BioSafeSystems.com
BioSafeSystems.com/
+1-410-878-7700

BioSafe Systems, LLC is a company leading innovations since 1998 for environmentally sustainable practices and products that protect crops, water, and people. Our success hinges on a commitment to customer service, quality research, regulatory compliance, and the willingness to adapt. BioSafe Systems is a family-owned and operated company certified by NQA to ISO 9001:2015, 14001:2015, and 45001:2018, and our products are manufactured proudly in the United States.

Biotals NV
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B-9051 Gent
Gent Oost-Vlaanderen B-9051
Belgium
info@biotals.com
www.biotals.com
+32 9 261 06 90

Biotals is an Agricultural Technology (AgTech) company developing protein-based biocontrol solutions for the protection of crops and food and aiming to provide alternatives to conventional chemical pesticides for a more sustainable and safer food supply. Based on its novel AGROBODY™ technology platform, Biotals is developing a strong and diverse pipeline of effective product candidates with a favorable safety profile that aim to address key crop pests and diseases across the whole value chain, from soil to plate.

BioWorks
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Victor NY 14564
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www.bioworksinc.com
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BioWorks provides integrated plant health management products and programs to growers in the horticulture and specialty agriculture markets. Our biological control products help accomplish this by eradicating harmful diseases and pests that threaten crops while reducing reliance on harmful chemicals. We go above and beyond to protect your crops, strengthen them, and improve yield. BioWorks is a founding member of the Biological Products Industry Alliance (BPIA) and also a proud sponsor of the AFE scholarship program.

PLANT HEALTH SOLUTIONS FOR GROWERS

ABOVE AND BEYOND IS WHERE WE BEGIN



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Borregaard operates one of the world's most advanced and sustainable biorefineries and is the world leader for Lignin based products and modified humic acids. Borregaard USA AGRO division takes great pride in offering the crop protection and fertilizer industries environmentally friendly alternatives to petroleum and coal-based chemicals. We offer a wide range of natural, performance-enhancing ingredients such as dispersants, binders, complexing agents, soil conditioners, complexed micronutrients, and more.

Botanical Solutions Inc
1107 Kennedy Pl #5
Davis CA 95616
info@botanicalsolutions.cl
www.botanical-solution.com
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We are a biotechnological startup whose purpose is to improve people's lives and the planet by developing reliable, innovative, and sustainable solutions. We develop products to protect agricultural crops and human health by using proprietary plant tissue culture technologies to create advanced raw materials of botanical origin. Our products, developed from the Quillay, an endemic plant of Chile, have been highly attractive to the Ag and Pharmaceutical industries in domestic and international markets.

BPIA
P.O. Box 313
Oakton VA 22124



BPIA promotes the responsible development of safe and effective biological products including biopesticides, biostimulants, and biofertilizers. BPIA also supports public health through education, outreach, and advocacy activities at the state, federal and international levels. BPIA's membership includes both large and small producers of biological pest control products and biostimulants used extensively by US farmers, including organic growers.

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As a Washington DC-based company, we have a combined total of 73 years of experience working in the U.S. EPA's Office of Pesticide Programs. We have been working as pesticide regulatory consultants since 2016 and have successfully registered every pesticide product requested by our clients with EPA. We are also skilled in benefits assessments, endangered species, and data waiver rationales. Our clients have a long-time commitment to obtaining our services for their multiple registrations. See pesticideregulations.com for more information.

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Brekland is developing a novel sprayed hydrogel platform, sprays are applied as a liquid and convert to hydrogel during application offering improved properties such as adhesion and controlled release. Our first product is a biodegradable spray-on foam to insulate vineyards from frost damage, we will expand to hydrogel based biological delivery.

Cellora Limited
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Gateway Park Drive
Pokeno 2402 New Zealand
admin@cellora.bio
<https://www.cellora.bio/>

Cellora is a forward-thinking company developing eco-friendly alternatives to synthetic chemicals and pesticides, pushing past the limits of traditional methods. Cellora is located in New Zealand, home to unique biota, diverse ecosystems, and a mindset that allows us to be nimble and agile in our approach to crop protection. We believe that by harnessing the power of nature, we can create a more sustainable and harmonious relationship between agriculture and the environment.

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Certis Biologicals is a pioneer in the development of biological pesticides and has become one of the world's leading manufacturers and distributors of biologicals. We specialize in: Biological product development, from screening to formulation to field development Manufacturing: fermentation and formulation Global registrations for biological products Global sales channels. We export to more than 30 countries.

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Chr. Hansen and Novozymes have joined forces to create Novonesis, a leading biosolutions partner. We believe that biosolutions can help every farmer. And we're here to make even more people in agriculture experience the power of biology. It's the only way to keep fields thriving for generations to come. Novonesis products work with the plant and soil to decrease crop stress. They protect plants against disease. They increase nutrient availability. They work with traditional products, not against them.

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United States
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www.cjbindustries.com
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CJB Industries is a world class contract and toll manufacturer with experience in formulating and packaging biological products. We add value to our partners supply chains via our knowledge, experience and fully equipped manufacturing sites. Our sister company CJB Applied Technologies offers benchtop and pilot equipment for scale-up of products. They "de-risk" commercialization. Our BSL2 lab, formulation chemists and engineers are ready to help you take your product to market.



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CSI specializes in consulting services for EPA, State & Global pesticide/biopesticide/biological product registration support. Our services include USA & EU regulatory affairs for ecological risk assessment, endangered species act compliance, biocides / antimicrobial products, consumer and I&I products, applied economic research & analysis, environmental fate & exposure modeling, study design, placement & monitoring, TSCA / industrial chemicals / REACH, and spatial analysis & data systems. Offices in the USA and Europe.

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Regulatory requirements, environmental challenges, and global markets are ever-changing. Our diverse staff of regulatory professionals and scientists in North America and Europe, along with associates around the world, continually adapt to develop strategic approaches to meet our clients' needs.



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Compass Reg helps crop input developers and retailers easily navigate the regulatory landscape, combining a mix of world-class experts with a modern software platform purpose-built for crop input regulatory to track registrations and timelines. We help crop input developers at every stage of development, including strategy development, permits, registrations, renewals, licensing, and reporting.

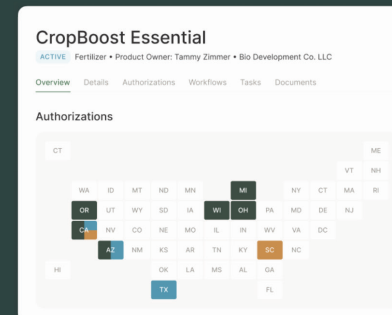


We help crop input developers, ranging from startups to multinationals, efficiently execute regulatory work

Our software helps you...

- Centrally track registrations, reporting, renewal dates, and documents in a single source of truth
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Outline regulatory paths, timelines, and data requirements; pre-consultation with agencies

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Commercial

Automate ongoing renewals, licensing, and tonnage reports

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Conn & Smith provides strategic guidance to companies needing to prioritize competing R&D opportunities and manage the development of EPA registration data packages to support applications for registration and tolerance exemption petitions. We focus on biopesticides and products for the organic market. We serve as your off-site pesticide regulatory affairs department and can supplement internal regulatory staff. We provide customized FIFRA training and coaching. Call to explore how we can help your company.

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1469 Kazem Woods Ave. NE

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dan@dlconsultinginc.comwww.linkedin.com/in/daniel-leep-22113210/

+1-224-508-5664

DLC, Inc. is an expert network offering consultation in agricultural biological products. We are independent senior industry executives and scientists who work in opportunity assessment, market analysis, go-to-market strategy, acquisition targets, due diligence, technology assessment, R&D platform design and implementation, product optimization, product development, regulatory strategy, and business development. Clients include companies of all sizes, from start-ups to large multinationals.

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Z.I. Bonnel

B.P. 5

PONT-DU-CASSE 47480

France

maquinc@desangosse.comwww.desangosse.com

+33 5 53 69 36 30

DE SANGOSSE develops, manufactures and markets crop protection, biostimulants, biofertilizers and pesticides control solutions and services. All of them strongly oriented to IPM techniques. The group is headquartered in Agen, France, has an international presence thanks to its 40 operating companies and its 1350 employees. De Sangosse's capital is majority owned by its employees.

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12510 Prosperity Drive, Suite 160

Silver Spring MD 20904

bio-pesticide@delta-ac.comdelta-ac.com/

+1-301-680-7971



Delta is a regulatory consulting firm with experience and a proven track record in finding cost-effective, efficient and practical solutions for biological registrations and many other regulatory services. Since 1981, Delta has been providing U.S. EPA and State pesticide registration consulting services to large and small corporations. We are located in the Washington Metropolitan Area near U.S. EPA. Delta's consultants provide clients with a "hands on" presence in our nation's capital.

DPH Biologicals LLC

21417 County Road 1950 East

Princeton IL 61356

United States

www.dphbio.com/

+1-916-213-9821

Management-owned since 2024, DPH Biologicals® is focused on advancing agriculture's shift toward a more balanced biological approach. DPH Bio emphasizes scientific research, product development, field testing and partnerships to offer proven, profitable biological products. With a legacy that spans over three decades, DPH Bio's development capabilities and commercial reach allow novel biologicals to get to market, ultimately providing more sustainable solutions that seamlessly integrate into modern farming practices. Visit www.dphbio.com.

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DunhamTrimmer LLC is the biologicals industry's leading market research firm focused exclusively on biocontrol, biostimulants, biofertilizers, and value-added fertilizers. We provide our clients with highest quality consultancy services including custom research, market and product development services, strategic market communications, due diligence, and tech scouting.

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Elemental Enzymes was founded with a mission to transform agriculture by harnessing nature's best to sustainably meet the needs of growers around the globe. Specializing in addressing challenges such as drought, heat stress, disease mitigation, and fertilizer use efficiency, Elemental Enzymes excels in developing effective agricultural solutions through patented, novel technologies created by their highly experienced research team.

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contact@elicit-plant.comwww.elicit-plant.com/

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The Benefits of Being a BPIA Member

BPIA Takes an Allied Approach Toward Advancing Biological Products

BPIA provides a collaborative environment for member companies to advance the sustainable use of biologicals. **HOW?**

- BPIA creates a united front in support of the value of bioproduct technologies
- BPIA creates a united stakeholder network
- BPIA promotes the strategic use of resources

BPIA Provides Educational Opportunities

BPIA effectively communicates the value of biological products to the markets it serves as well as its members. **HOW?**

- BPIA plans and executes stakeholder outreach in person, in print, online offerings
- BPIA provides educational information on biologicals through its media offering
- BPIA participates in industry meetings

BPIA Fosters Business Development

BPIA provides a constructive environment for the recognition, evaluation, and promotion of collaborative efforts between members. **HOW?**

- BPIA meetings, workshops, and committees provide excellent networking opportunities
- Contacts made through BPIA build business
- BPIA introduces core competencies and technologies of member companies

BPIA Offers Channels of Advocacy

BPIA is the leading source of information advocating the benefits of biological products for the stakeholders and key influencers who impact adoption of biological products. **HOW?**

- BPIA engages legislative policy makers
- BPIA works with allied industry groups
- BPIA works with end users
- BPIA works with IGOs and NGOs

Eurofins Agrosience Services

8598 Commerce Drive
Easton MD 21601

United States

easinfo@eurofins.com

www.eurofins.com/agrosience-services/

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luis@ficosterra.com

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FMC Corporation is a global agricultural sciences company dedicated to helping growers produce food, feed, fiber and fuel for an expanding world population while adapting to a changing environment. FMC's innovative crop protection solutions – including herbicide, insecticide, fungicide and biological active ingredients – enable growers, crop advisers and pest management professionals to address their toughest challenges economically while protecting the environment.

Giesinger Consulting
16515 Walnut Meadows Drive
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giesingerconsulting@gmail.com

www.linkedin.com/company/giesinger-consulting/

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Global Agricultural Development Corporation
1135 Kildaire Farm Road Suite 327
Cary NC 27511

mdavid@trustglobalag.com

www.trustglobalag.com

+1-919-208-0150

Global Ag provides specialty consulting, study management, project management, and product development services. Our scope ranges from providing technical expertise in early research to product strategy (including regulatory, technical development, and business solutions). We partner with our sister company, iAdvantage Software, to bring data collection and management solutions to our clients in every project. Global Ag works across crops, geographies, time, and industry segments.

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roger.tripathi@bioaglinkages.com

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1-888-369-4225

Global BioAg Linkages and Global BioAg Innovations supports a symbiotic ecosystem to build the sustainable farming community through the use of bioproducts. GBL is comprised of four business units: BAW Congress- a globally regional networking event, BAW Digest- an e-Magazine and Online Portal, BAW Academy- a CCA-certified training platform and BAW Advisory- globally local experts. We help to connect all stakeholders, growers, agronomists, retailers, companies, regulators, CROs, scientists, media and food chain companies.

Gowan Company LLC
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info@gowanco.com

www.gowanco.com/

1-800-883-1844



The Gowan Group is a global, family-owned agricultural solutions business headquartered in the heart of America's winter vegetable capital, Yuma, Arizona, U.S.A. Gowan specializes in developing, marketing, and processing agricultural inputs such as crop protection products, seeds, and fertilizers. A deep respect for science and a passion for agriculture drives the Gowan Company to help growers solve their critical pest and plant health issues.

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GreenLight Biosciences, Inc.
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www.greenlightbiosciences.com
+1-919-446-1743

GreenLight Biosciences is developing and commercializing next generation biopesticides for farmers and beekeepers using RNA. Our pipeline includes products to protect honeybees and a range of fruits and vegetables. The GreenLight Bio platform allows us to research, design, and manufacture across multiple product categories including insecticides, fungicides, and herbicides.

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info@groproag.com
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GroPro Corp. is a commercial manufacturer of biopesticides, biostimulants, and biofertilizers and a research and development (R&D) organization. GroPro offers various products across the crop cycle for vital crops like soybeans, corn, wheat, bananas, coffee, and fruits and vegetables. Its natural bio products demonstrate field efficacy, extended shelf life, versatility at tank mix, no field re-entry restrictions, and zero residues.

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Helena Agri-Enterprises, LLC, headquartered in Collierville, Tennessee, is one of the foremost agronomic solutions providers in the United States with over 500 locations serving customers in 48 states. Helena provides seed and seed treatments, fertilizer and application services, crop protectants, financial services and precision ag services. In addition, the Helena Products Group offers adjuvants, crop protection products, fertilizers, crop production products and seed treatments. Helena defines its own success through the success of its customers.

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Indigo Ag is a leader in agricultural innovation, committed to harnessing the power of nature to help farmers sustainably feed the planet. We offer growers an advanced suite of biological products that promote plant health, increase resilience, improve nutrient uptake, and enhance crop productivity. Indigo Ag helps farmers reduce dependency on synthetic inputs, while increasing yields and improving soil health, ensuring better long-term profitability and environmental stewardship.

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tammy.schweiner@ingevity.com
www.ingevity.com/
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Ingevity offers a wide range of biobased specialty inert products for plant health and crop protection. This includes dispersants, adjuvants, solvents, oils for ODs, and micronutrient chelating agents. Our products enhance the performance of many formulations, resulting in lower application rates and longer retreatment intervals, minimizing grower exposure and protecting the environment and growers.

Innatrrix
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Durham NC 27709
Jiarui.li@innatrx.com
www.innatrx.com/
+1-919-228-8298

Innatrrix (Research Triangle Park, North Carolina, U.S.) leverages cutting-edge biotechnology to develop sustainable and effective biopesticides, addressing a significant market need for environmentally friendly pathogen and pest control solutions. The company has received good proof of concept of the product leads, and is working with EPA for regulatory approval process.

Intrinsyx Bio
1237 Midas Way
Sunnyvale California 94085
info@intrinsyxbio.com
intrinsyxbio.com/
+1-650-501-0582

Intrinsyx Bio's microbial products feature endophytes that boost crop yields under reduced or full fertilizer rates. Discovered by a leading plant microbiologist, these endophytes enhance nutrient uptake, stress tolerance, and plant health. Validated in lab and field over 30 years, the solutions work in diverse crops. Applied as seed treatment, foliar, or in-furrow, they integrate seamlessly into farming practices. The company partners with global agricultural leaders and has launched in the US and other key markets.

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Loveland CO 80537
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The Invasive Species Corporation discovers, develops and markets bio-based solutions to control invasive species in water, forestry and agriculture. ISC is currently selling Zequanox® for invasive zebra & quagga mussel control and is working with the USGS for large water body rehabilitation. Also with the USGS, ISC is developing Piscamycin™ for control of invasive carp and other fish. The company has a pipeline of bioherbicide and bioalgaecide candidates from its own discovery platform.



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Jord Bioscience
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Suite 253
St. Paul MN 55114
www.jordbioscience.com/

Jord Bioscience is committed to enhancing in-field performance of existing and future commercial biological inoculants across biopesticide, biostimulant, and biofertilizer products. Jord brings a new playbook to serve the ag biologicals industry to collaboratively design next-generation products.

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607 Liberty Street
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contactkgti@kadant.com
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Kaeltia
2153 Coral Way Suite 4000
Miami FL 33145
elisa.capellan@kaeltia.com
kaeltia.com/en/
+34 984 391 044

KAELTIA is an experienced and enthusiastic consultancy, with a high performance scientific team with a holistic profile that integrates knowledge of Chemistry, Biology, (Eco)Toxicology, Microbiology and Agroecology. We put our experience and knowledge at the service of companies, always looking for the best alternatives in terms of quality, care of the planet and compliance with legislation. At KAELTIA, we offer qualified and efficient service to the Chemical, Sanitary and Agri-food Industry.

Kemin Crop Technologies
1900 Scott Avenue
Des Moines IA 50317
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Kemin Crop Technologies partners with commercial specialty crop and greenhouse growers to provide premium plant health technologies and expert advice. Our solutions—including botanical oil-based biopesticides made from rosemary, thyme, and garlic, as well as novel crop technologies—help optimize plant production and soil health without disrupting labor. We are dedicated to advancing agriculture through sustainable, science-based solutions that enable growers to meet their goals and overcome ever-changing challenges.



Kerona Scientific
14 Thomas Hand Street
Skerries
Dublin K34 A375
Ireland
info@kerona.ie
www.kerona.ie
+353 1 849 5284

With offices in Ireland, Spain and the UK, Kerona Scientific is an award winning regulatory consultancy providing a full range of services for the registration of plant biostimulants, fertilising products, biocides, chemicals and plant protection products throughout the EU and UK. Drawing on our experience of more than 40 years in regulatory management we advise on the most efficient and expeditious pathway to success for national and regional authorisation.

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Fax: (229) 242-1562

Email: admin@landisintl.comwww.landisintl.com

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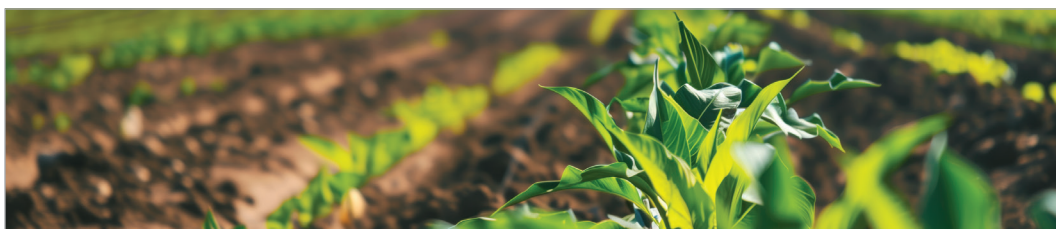
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Microbial Biological Fertilizers International - MBFi, is a 20-year-old family-owned global agricultural inputs agricultural company. MBFi specializes in Green Chemistry, bio-stimulants, inoculants and adjuvants. The company has a key focus on biological crop technologies as a way to provide the grower with effective, sustainable crop inputs. We are the technology developer and manufacturer of our technologies in our state-of-the-art facilities, which we take comfort in knowing we control our own quality.



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Plant Health Care is a leading provider of biological products, helping farmers to feed the world sustainably.

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Russell S. Jones Biopesticide & Plant Biostimulant Strategies LLC provides advice and scientific support for biochemical pesticide registrations, plant regulator and plant biostimulants label claims, registration cost estimates, and biochemical classifications of new active ingredients for applicants. B&PBS LLC does not prepare registration submissions but does provide expert support for submission preparers.




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consulta@seipasa.com
www.seipasa.com
+34 962 541 163



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Raleigh, NC-based Sipcam Agro USA, Inc. is a part of Sipcam Oxon Group, and Italian-based international network of Agrotechnology companies, formed in 1946. Sipcam Agro USA, launched in 1986, is a leader in the development, registration, production, and marketing of a solid portfolio of plant protection products for agriculture, turf, ornamental, and lawn markets. Sipcam Agro Solutions, an agro custom formulating and packaging plant in Mississippi and Sipcam Agro Canada make up the North America footprint.

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info@stillmeadow.com
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STILLMEADOW, Inc. is a Contract Research Organization (CRO) offering testing services for Microbial Pest Control Agents (MPCA's) following the EPA 885 series guidelines, as well as other Biological testing guidelines. STILLMEADOW, Inc. has been conducting testing since 1975 and performs routine studies in toxicology (mammalian and aquatic), animal health, (pet products, production animals, entomology), analytical services, (product chemistry and environmental fate), and in vitro studies.

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Stone Biological Solutions, LLC, its a consultancy offering regulatory support to companies of all sizes in navigating the regulatory environment for biological products.

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Superior-Angran was formally established in the year 1977. We are dedicated to the distribution of products and equipment for the agricultural industry, structural pest control, public health, ornamental and lawns, golf courses, ornamental plant nurseries and agriculture. Superior-Angran directly represents multinational companies such as Bayer E.S., FMC, BASF and Syngenta, among others. Currently the Company has 44 employees (7 of them Agronomists) covering Puerto Rico and the Caribbean.

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T3 BioScience is an agricultural biotech company working to eliminate the need for clinical antibiotics in crop production through equally efficient and stable biocontrol agents.

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Suite 100
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Tidal Grow® AgriScience, a division of Tidal Vision, designs novel agricultural solutions to help farmers maximize profit, increase yield, and protect crop production resources with the next generation of technologies for a healthier population and planet. The Tidal Grow AgriScience product portfolio harnesses the power of nature to create effective plant nutrition and crop protection products to help farmers optimize for performance, profitability, and legacy. Learn more at TidalGrowAg.com.



toXcel, LLC, Life Sciences Division

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Gainesville VA 20155

info@toxcel.comtoxcel.com/

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Headquartered in Gainesville, Virginia with staff members in the US and UK, toXcel is an expert consultancy team of toxicologists, scientists, engineers, and analysts dedicated to providing clients with reliable technical support since 1999. toXcel specializes in all aspects of Federal (FIFRA and TSCA), State, and Global requirements for registration of biological, biochemical, and conventional pesticides, and chemicals.

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<https://www.upl-ltd.com/us>

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info@zymtronic.comzymtronic.com

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Aprehend / ConidioTec
Bee Vectoring Technology
Biobest USA Inc.
BioConsortia, Inc.
BioWorks
Catalera BioSolutions Inc.
Cellora Limited
Certis Biologicals
Corteva Agriscience



DPH Biologicals LLC
Ginkgo Bioworks
Ingevity
Jord Bioscience
Koppert Biological Systems, Inc.
Kwizda Agro
Lallemand Plant Care



LiveGrow Bio
NewLeaf Symbiotics, Inc.
Novozymes Biologicals, a part of Novonesis Group
Phibro Biotechnics
Pro Farm Group
Redox Bio Nutrients
Seipasa
Superior-Angran
Sylvan Bio Inc.
Ultraquimia Agricola
UPL NA Inc.
Valent BioSciences LLC
Valent USA
Vive Crop Protection Inc.
Wellmark International/ Central Life Sciences

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Agri Life
AgroPlantae Inc.

AgroSpheres, Inc.
Albaugh
AMVAC Chemical Corporation
Aphea.Bio
Bayer CropScience
Biobest USA Inc.
BioSafe Systems, LLC
BioWorks
Catalera BioSolutions Inc.
Corteva Agriscience
FMC Corporation
Ginkgo Bioworks
Gowan Company LLC



GreenLight Biosciences, Inc.
GroPro Corporation
Huma
Ingevity
Kemin Crop Technologies
Kwizda Agro
MGK
Mycorrhizal Applications
Neudorff North America
Novozymes Biologicals, a part of Novonesis Group
Nufarm
Redox Bio Nutrients
RNAissance Ag
Seipasa
Suterra LLC
Tessenderlo Kerley, formerly NovaSource
Tidal Grow AgriScience
Ultraquimia Agricola
UPL NA Inc.
Valent BioSciences LLC
Valent USA
Vive Crop Protection Inc.
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Bayer CropScience
Bee Vectoring Technology
BioConsortia, Inc.
BioWorks
Cellora Limited
Certis Biologicals



Corteva Agriscience

DPH Biologicals LLC
Ginkgo Bioworks
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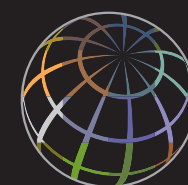
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NewLeaf Symbiotics, Inc.
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Pebble Labs
Phibro Biotechnics
Pro Farm Group
Seipasa
Superior-Angran
Sylvan Bio Inc.
Syngenta
T3 BioSciences, Inc.
Ultraquimia Agricola
UPL NA Inc.
Valent BioSciences LLC
Valent USA
Vive Crop Protection Inc.

BIOFUNGICIDES: BIOCHEMICALS

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Biotals NV
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Seipasa
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Seipasa
Valent USA
Zymtronic Catalytic Systems Inc

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BioWorks
Certis Biologicals

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**LiveGrow Bio**

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Phibro Biotechnics
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Seipasa

Sylvan Bio Inc.
Ultraquimia Agrícola
UPL NA Inc.

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MACROBIALS

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 Redox Bio Nutrients
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 Sipcam Agro USA
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AMVAC Chemical Corporation



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 Bayer CropScience
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Huma
Impello Biosciences
 Indigo Ag
 Intrinsyx Bio
 Jord Bioscience
 Koppert Biological Systems, Inc.
 Kula Bio
LiveGrow Bio
 MBFI
Mosaic Biosciences



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 Novozymes Biologicals, a part of
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 Nutrient TECH
Phibro Biotechnics
Pro Farm Group
 Redox Bio Nutrients
Seipasa
 Superior-Angran
 Sylvan Bio Inc.
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Corteva Agriscience
DPH Biologicals LLC
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GROWER/GROWER GROUP/ASSOCIATION

Western Growers



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 Ficosterra
 FMC Corporation
 GreenLight Biosciences, Inc.
 GroPro Corporation
 Helena Agri-Enterprises, LLC
Huma
Impello Biosciences
 Kadant GranTek Inc.
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LiveGrow Bio
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 Miller Chemical & Fertilizer, LLC
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 Mycorrhizal Applications
 Nutrient TECH
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Agri Life
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 Ginkgo Bioworks
 Global Agricultural Development Corp.
Huma
Impello Biosciences
 Ingevity
 Innatrix
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Landis International, Inc.
LiveGrow Bio
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Phibro Biotechnics
Ramboll
 Rationale
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 Tidal Grow AgriScience
 toXcel, LLC, Life Sciences Division
TSG Consulting



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AgriThority
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Compass Regulatory
Compliance Services International (CSI)
 Conn & Smith, Inc.
 Creekbank Associates
Delta Analytical Corporation



Environmental Resources Management (ERM)
Eurofins Agrosience Services
Exacto, LLC
Faegre Drinker
 Giesinger Consulting
 Global Agricultural Development Corp.
 Kaeltia
 Kerona Scientific
 Knoell USA, LLC
 Kwizda Agro
 Labcorp
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Wolf & Associates, Inc.

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aerialPLOT
Compass Regulatory



Global Agricultural Development Corp.
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